



The Status of SHARE

SHARE Board of Directors

Thursday August 13th, 2015 Session Number 17351



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The Status of SHARE - Agenda



- SHARE Partners & Sponsors James Vincent, President, SHARE Inc.
- SHARE in Orlando Results Harry Williams, Vice President & Industry Relations, SHARE Inc.
- Elections Update John Hogan, Past President & Chief Teller
- Nominating Committee Update
 Brian Peterson, Immediate Past President & Nominating Committee Chair,
 SHARE Inc.
- Treasurer's Report Harry Williams on behalf of Justin Bastin, Treasurer, SHARE Inc.
- SHARE Initiatives and Future Locations James Vincent, President, SHARE Inc.



Thank you to our Strategic Partner





SHARE in Orlando 2015



Thank you to our Platinum Premier Sponsor **EMC**²

Thank you to our Gold Premier Sponsor





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SHARE in Orlando Results

Harry Williams SHARE Vice President & Industry Relations



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SHARE in Orlando Tradeshow Results

- Number of Exhibitors 53
- Number of New Exhibitors 5







SHARE in Orlando Attendance Results

- Number of People Onsite 1,106
- Number of Attendees (excludes exhibitors, compensated speakers, press, and staff) - 892
- Number of Companies Represented 314
- First-time Attendees 266







SHARE Election Report

John P. Hogan SHARE Past President & Chairman of the Inspector's Committee



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SHARE Election Results



- For the office of Director-at-large:
 - Jerry Seefeldt, NewEra Software
 - Buzz Woeckener, Nationwide Insurance







Nominating Committee Update

Brian Peterson Immediate Past President



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Nominating Committee 2015-2016



• If you are interested in serving SHARE as a member of the 2015-2016 Nominating Committee...

OR, and *more importantly*,

• If you are interested in serving SHARE as a member of the SHARE Board of Directors as an **Officer** or **Director**...

Please let me know!

SHARE in Orlando 2015





SHARE Treasurer's Report

Harry Williams SHARE Vice President & Industry Relations for Justin Bastin SHARE Treasurer





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- 2014 Actuals based on audited December Financials
- 2015 Actuals based on June Financials
- Investments as of June 30, 2015







• 2014 Actuals based on audited December Financials







FY 2014 Income Statement - Audited

	Budget	Actual	Difference
Non Operating Revenue	80,000	391,472	311,472
Operating Revenue	2,503,766	2,531,805	28,039
Total Revenue	2,583,766	2,923,277	339,511
Non-Operating Expense	146,164	193,521	(47,357)
Operating Expense	2,923,202	2,588,840	334,362
Total Expense	3,069,366	2,782,361	287,005
Net Income/(Loss)	(485,600)	140,916	626,516
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FY 2014 Audited – Event Income Statement

	Budget	Actual	Difference
Anaheim Event (REV)	1,060,806	908,405	(152,401)
Anaheim STE (REV)	227,200	281,972	54,772
Pittsburgh Event (REV)	849,960	906,405	56,445
Pittsburgh STE (REV)	227,200	265,072	37,872
Total Event Revenue	2,365,166	2,361,853	(3,313)
Anaheim Event (EXP)	835,631	748,314	87,317
Fall Summit (EXP)	18,777	14,877	4,000
Anaheim STE (EXP)	165,331	137,552	27,779
Pittsburgh Event (EXP)	804,087	603,285	200,802
Spring Summit (EXP)	18,777	14,960	3,817
Pittsburgh STE (EXP)	200,851	186,272	14,579
Total Event Expense	2,043,454	1,705,261	338,193
Event Income	321,712	656,592	334,880
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• 2015 Actuals based on June Financials







June 2015 Income Statement

	Annual Budget	Actual	Q1+Q2 Budget
Non Operating Revenue	80,000	49,832	40,002
Operating Revenue	2,577,755	1,855,682	1,733,334
Total Revenue	2,657,755	1,905,514	1,773,336
Non-Operating Expense	197,492	149,459	131,693
Operating Expense	2,992,636	1,586,499	1,812,203
Total Expense	3,190,128	1,735,958	1,943,895
Net Income/(Loss)	(532,373)	169,556	(170,559)





Treasurer's Report FY 2015 – Event Income Statement as of 6/30/15

	Budget	Actual	Difference	6+6 Forecast
Seattle Event (REV)	975,715	881,945	(93,770)	881,945
Seattle STE (REV)	307,475	255,376	(52,099)	256,298
Orlando Event (REV)	924,270	437,120	(487,150)	922,550
Orlando STE (REV)	227,200	138,406	(88,794)	268,125
Total Event Revenue	2,434,660	1,712,847	(721,813)	2,328,918
Seattle Event (EXP)	834,339	731,872	102,467	743,420
Fall Summit (EXP)	19,232	301	18,931	19,232
Seattle STE (EXP)	177,822	162,737	15,085	183,789
Orlando Event (EXP)	788,121	220,352	567,769	786,772
Spring Summit (EXP)	19,232	14,998	4,234	19,215
Orlando STE (EXP)	171,214	25,893	145,321	173,174
Total Event Expense	2,009,960	1,156,153	853,807	1,925,602
Event Income	424,700	556,694	131,994	403,316
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• Investments as of June 30, 2015





Investment – June 30, 2015

Description	Amount
Total Investment	\$5,999,676
Reserve	\$5,279,446
SIF	\$720,230
SIF Percentage of Total Investment	12.00%





- Since 2010
 - All Strategic Initiatives have come from Budget Operations or Non-Operations above budget
- We are currently budgeted spend of \$344,967 / Total spent as of end of June is \$123,898
- As of 6/30/15, Reserve is \$1,279,446 above target







SHARE Initiatives & Future Events

James Vincent SHARE President



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SHARE Future Events



SHARE in San Antonio February 28 – March 4, 2016 Henry B. Gonzalez Convention Center

SHARE in Atlanta July 31 – August 5, 2016 Atlanta Marriott Marquis







SHARE Initiatives

- Website Redesign
- SHARE'd Intelligence
- New to z Systems Program
- SHARE Academy

