

The Mainframe: The Latest Disruptive Technology in Cloud

Frank J. De Gilio

IBM Corporation

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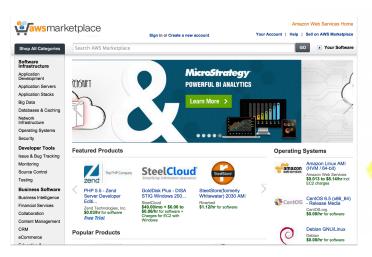




















Business is Under Attack!







Business people want to buy not build







The New Aggregation Point









Monolithic Applications Inhibit Growth





New Business Programming Model





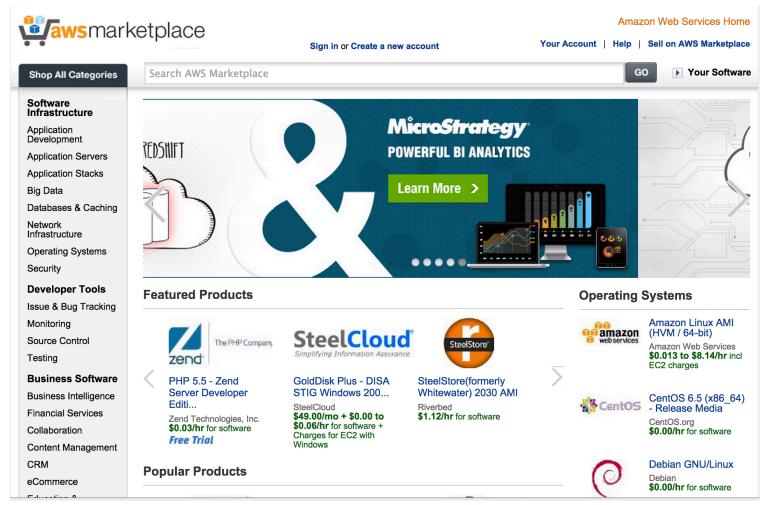
SCRIPTERS

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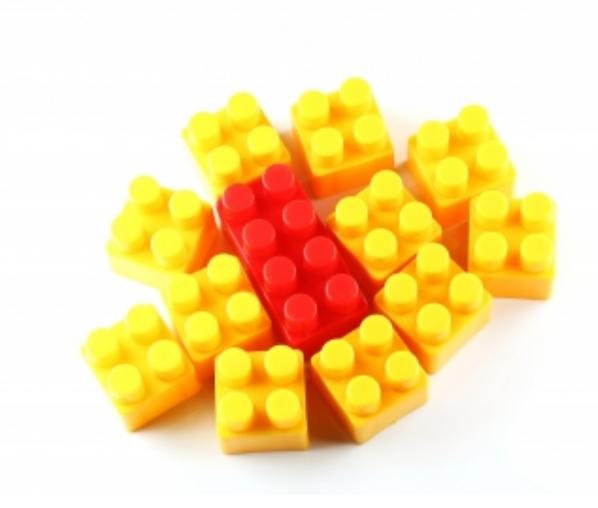
Redefining the business







Winners will be the service providers







It's more than Tech!





Platform as a Service

41% CAGR¹ through 2016 \$4.8 Billion 24% of Cloud Revenue

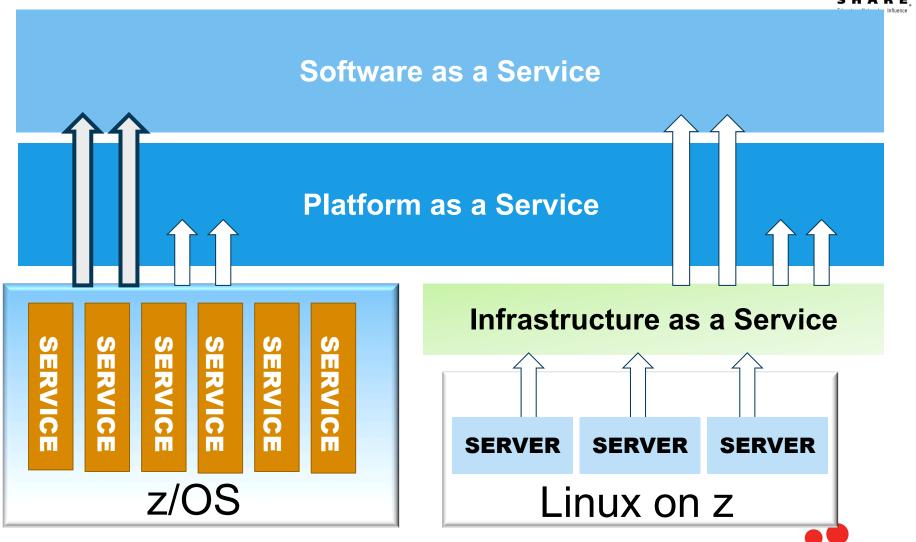
Software as a Service

29% CAGR¹ through 2016 \$5 Billion 25% of Cloud Revenue



z/OS Providing Higher Level Cloud Services





An Interesting Thing Happened on The Way to The Market



- Large retailer was having trouble caching data across nodes in a cluster
- A Mainframer created a caching service for distributed guys
- Marketed and pushed to a single developer
- After a short period of time, resource utilization went way beyond what was projected



Why did utilization explode?



Word got out and people started using it

> FOR A GOOD TIME USE /SERVICES/CACHING/FUNCTION/LOA



Cache During Black Friday



The cache is averaging 500 TPS and has hit spikes of 1400 TPS for short durations. Response time for GET requests averages 1ms. This service is defined to 12 servers across 2 LPARs in our CloudPlex.

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Load Balanced Across 12 "Servers"



Totals	for 12 Serv	vers:									S I Educate	HARE
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	TCLZC28	WMCA	CIC10AC	200	50	0	736116	6	0	0	0	
	TCLZC28	WMCB	CIC10AD	200	50	0	687963	8	0	0	0	
	TCLZC28	WMCA	CIC10AE	200	50	0	736098	6	0	0	0	
	TCLZC28	WMCB	CIC10AF	200	50	0	688049	7	0	0	0	
	TCLZC28	WMCA	CIC10AG	200	50	0	736101	9	0	0	0	
	TCLZC28	WMCB	CIC10AH	200	50	0	687981	8	0	0	0	
	TCLZC28	WMCA	CIC10AI	200	50	0	736091	9	0	0	0	
	TCLZC28	WMCB	CIC10AJ	200	50	0	688018	7	0	0	0	
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	TCLZC28	WMCB	CIC10AL	200	50	0	687882	10	0	0		ADE

Cache Service Adoption



Platform	Status	Volume per day
Windows	Production	12,000,000 to 15,000,000
Windows	Production	45,000
x86 mobile	Development	1st Quarter 2015
x86 mobile	Development	1st Quarter 2015
z/OS	Development	1st Quarter 2015
Windows	Production	10,000
x86 mobile	Production	250,000
z/OS	Development	1st Quarter 2015
z/OS	Development	1st Quarter 2015
z/OS	Production	2,500,000
x86 mobile	Development	Oct-14
x86	Production	1,500
x86	Development	1st Quarter 2015
DataPower	Production	25,000
z/OS and x86	Development	Oct-14
DataPower	Development	1st Quarter 2015
DataPower	Development	1st Quarter 2015
x86	Production	15,000
x86	Development	1st Quarter 2015
z/OS	Development	1st Quarter 2015
x86 mobile	Production	10,000,000 (200 million on BlackFriday thru CyberMonday)
MessageBroker	Development	Oct-14
z/OS	Development	1st Quarter 2015
x86 mobile	Development	Oct-14
x86	Development	1st Quarter 2015
z/OS	Development	1st Quarter 2015
z/OS	Development	1st Quarter 2015
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Response from Developers



"This thing is awesome!"

"With the simplicity to setup and the cheap cost, how could you not consider using it"

> "Based on my experience so far, I think zFAM will improve speed to market, ..., it's more flexible, and the security model we discussed is not available with our current setup."

"using zFAM only takes 80-120ms ...). This is a great improvement especially if we consider minimal code changes that had to be done to our program ..."

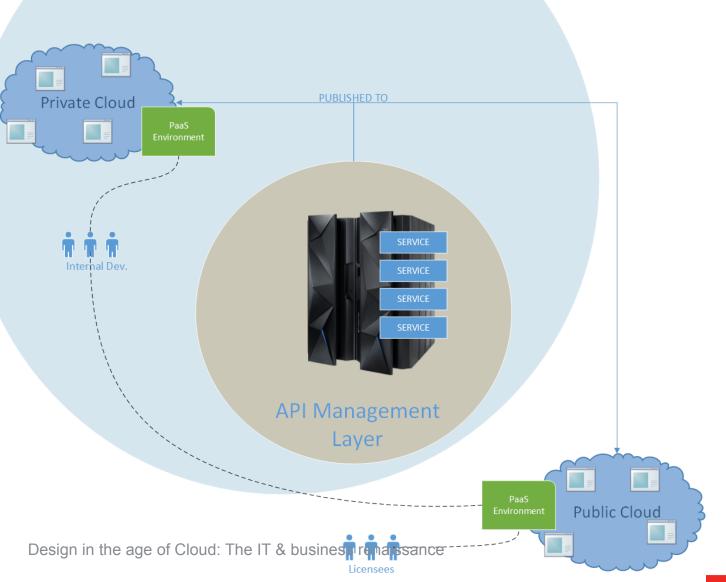
"the load it undertakes and performance are impressive. This provides us with a great deal of confidence that we can deploy and scale our applications."

"I will share my experience with my team, and I will look forward to leveraging this tool for other applications in the future. Thanks"















Web & Mobile Devices



Bluemix – A Platform for Scripters



