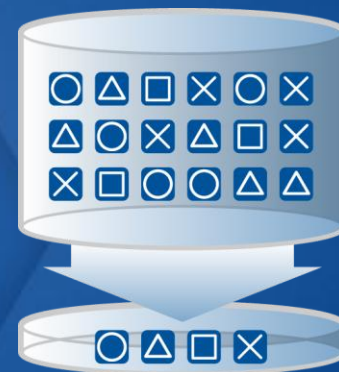


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Data Deduplication Makes It Practical to Replicate Your Tape Data for Disaster Recovery



Scott James

VP Global Alliances
Luminex Software, Inc.

Randy Fleenor

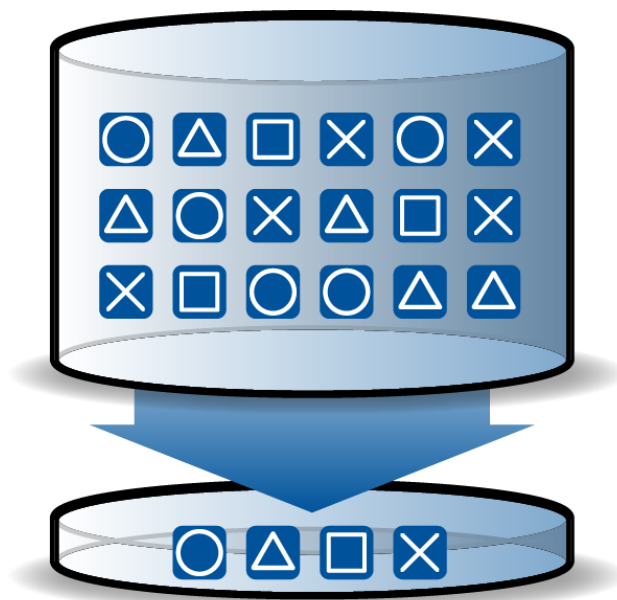
Worldwide Data Protection Management
IBM Corporation

Mike Soursby

Systems Operations Supervisor
Kawasaki Motors Corp., U.S.A.

Discussion Topics

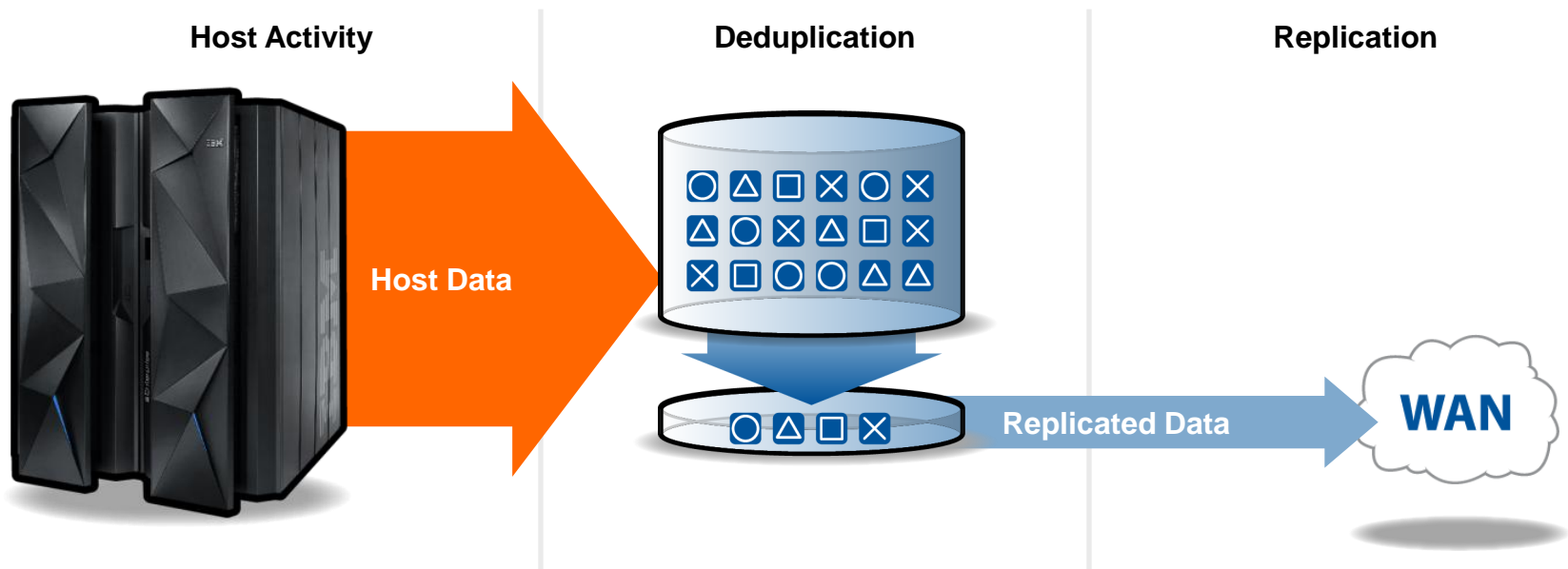
- Data Deduplication: “It’s not just for reducing storage requirements”
- Typical Customer Goals & Requirements
- Luminex Tape Analysis & Sizing
 - For Tape Data Replication
- ProtecTIER Mainframe Edition (ME)
 - ProtecTIER Configuration Options
 - Here Is How It Works...
 - Replication Monitoring (RepMon)
 - Push Button DR
 - Tape and Media Migration
- Kawasaki Motors Corp., USA
 - A User’s Perspective
- What Can ProtecTIER ME Do For You?



Data Deduplication: It's not just for reducing storage requirements



When virtual tape solutions include **data deduplication**, the **network bandwidth requirements** for replication are **dramatically reduced**.



Customer Goals and Requirements

Virtual Tape Solutions with Deduplication

It's Not Just for Replication for DR



**Replication of Tape
Data for DR**

**Replace Aging
Infrastructure**

**Improve Data
Security**

**Reduce or Eliminate
Physical Tape**

**Increase
Performance/
Efficiency**

Higher Availability

Reduce Costs

**Improve Disaster
Recovery Plan**

**Common Storage
Infrastructure**

Luminex At-A-Glance



- Enterprise-class solution vendor focused on mainframe virtual tape
- 25+ years delivering mainframe virtual tape solutions worldwide
- Installed in all major industries on 6 continents
- Solutions scale seamlessly from entry level to multi-PB data centers
- ***The clear majority*** of mainframe deduplication customers rely on Luminex Channel Gateways/CGX

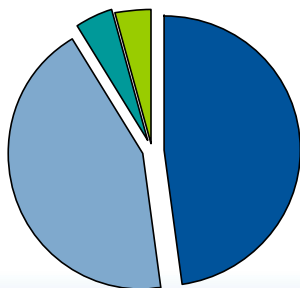
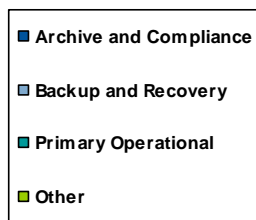


Sizing – Storage Capacity Requirements

TMC Analysis



Program	Description	Category	Capacity (GB)	Comp. Rate	Comp. Capacity (GB)	Dedupe Rate	Dedupe Capacity (GB)
ARCCTL	IBM DFSMSHsm Migration	Archive and Compliance	27,018.30	3.00	9,006.10	8.00	3,377.29
IDCAMS	IBM VSAM Utility (Define, Repro, Export, etc.)	Backup and Recovery	22,177.91	3.00	7,392.64	15.00	1,478.53
ADRDSSU	IBM DFSMSDss Full Volume / File Disk Backup Utility	Backup and Recovery	3,559.18	3.00	1,186.39	15.00	237.28
IFASMFDP	IBM SMF Data Offload Utility	Archive and Compliance	3,413.77	3.00	1,137.92	8.00	426.72
SAS	SAS Institute, Inc. Statistical Analysis Program	Primary Operational	1,829.80	3.00	609.93	8.00	228.73
DSNUTILB	DB2 Utilities (Load/Unload, etc.)	Backup and Recovery	1,805.20	3.00	601.73	15.00	120.35
IEBGENER	IBM Sequential File Copy Utility	Primary Operational	919.44	3.00	306.48	8.00	114.93
BAKPROD8		Other	431.96	3.00	143.99	8.00	54.00
DRCPYDAT		Other	302.47	3.00	100.82	8.00	37.81
SORT	IBM SORT Utility	Primary Operational	291.78	3.00	97.26	8.00	36.47
Other		Other	1,943.64	3.00	647.88	8.00	242.96
Summary			63,693.45	3.00	21,231.15	10.02	6,355.05



Uncompressed Capacity



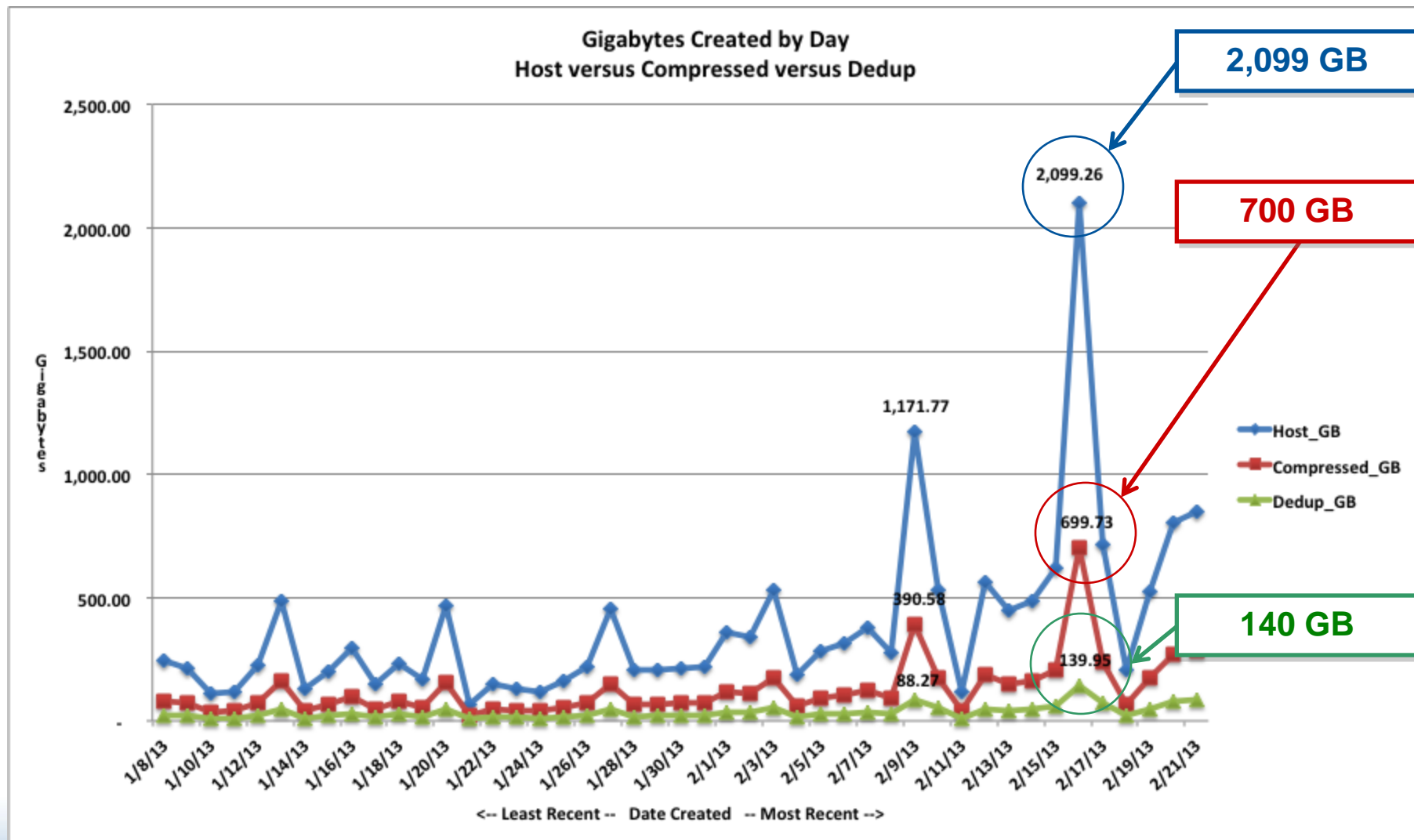
Compressed Capacity



Deduplicated Capacity

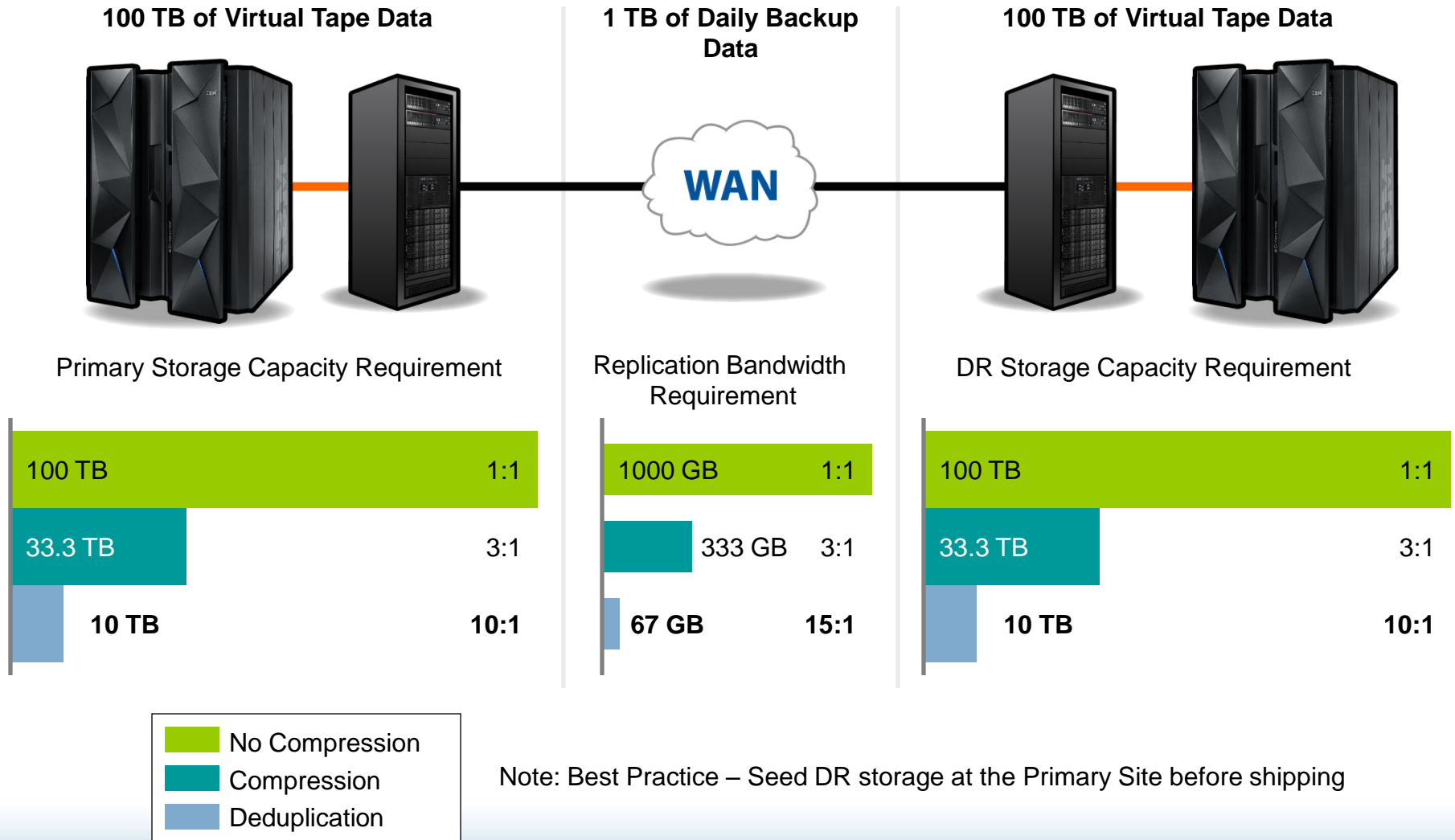
Sizing – Network Bandwidth Requirements

TMC & SMF Analysis



What Can Dedupe Do For You?

100 TB Tape Catalog Example



How Much Bandwidth is Required?



Example: Replicate 1 TB daily

WAN Class	MB/s	GB/hr	Replication Time w/ 3:1 compression	Replication Time w/ 15:1 deduplication
DS3	5.59	19.66	16.95 hours	3.39 hours
OC-1	6.48	22.78	14.63 hours	2.93 hours
OC-3	19.44	68.34	4.88 hours	0.98 hours

If replication begins at midnight, a DS3 line will complete replication long before a courier would show up to begin transporting a physical tape.

ProtecTIER Mainframe Edition

Luminex CGX with ProtecTIER

- **The solution makes it practical to replicate tape data over a WAN**
- **Deduplication Tuned for the Mainframe**
Offering performance for both reading and writing mainframe tape data
- **High Dedup Ratios**
Coupling Luminex's DataStream Intelligence with HyperFactor allows customers to achieve much higher data deduplication rates for all mainframe data (not just full volume dumps...)
- **Open and Mainframe Synergy**
Offers a common virtual tape storage target for both mainframes and open systems
- **Floor Space Savings**
Utilizes existing customer racks for minimal floor space utilization.

ProtecTIER ME



IBM ProtecTIER Mainframe Edition

Enterprise class deduplication powered by Luminex



Specifications per cluster	ProtecTIER ME
Number of Virtual Devices	Up to 8192
Usable Physical Cache	Up to 1 PB
Effective Cache Capacity (15:1)	up to 15 PB
Number of Virtual Volumes	unlimited
FICON channels	1 or 4
Logical paths per FICON channel	256
8 GB FICON support	Yes

CGX with IBM System Storage ProtecTIER TS7620 Appliance

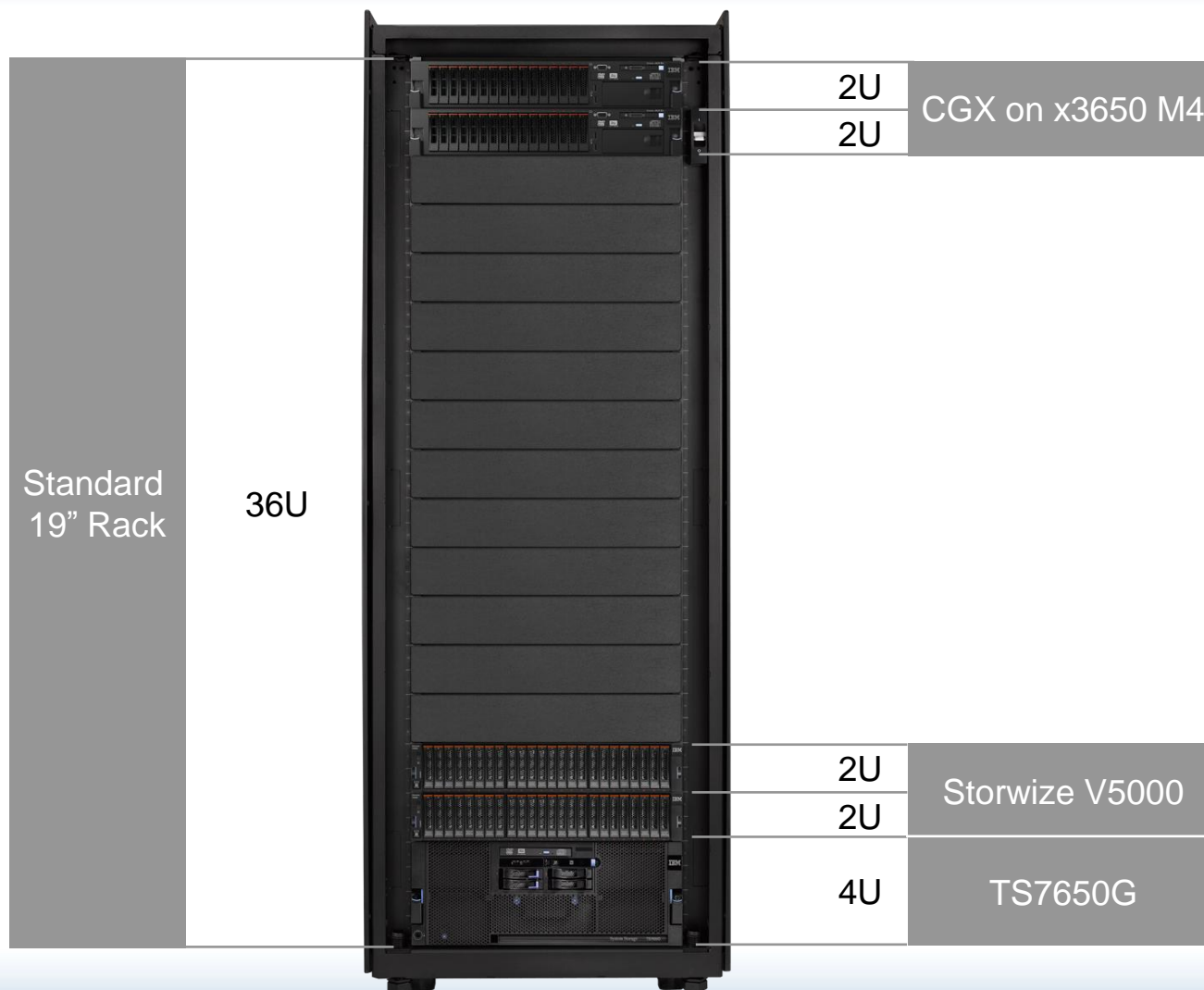
- In-Line Data Deduplication
- Automated replication capabilities
- TS7620 Appliance can provide 35TB of physical storage capacity per system
 - Up to 525TB of backup capacity with 15:1 deduplication

CGX with IBM System Storage ProtecTIER TS7650G

- In-Line Data Deduplication
- Replication Options:
 - One-to-One, One-to-Many and Many-to-Many
- TS7650G can provide up to 1PB of physical storage capacity per system
 - Up to 15PB of backup capacity with 15:1 deduplication

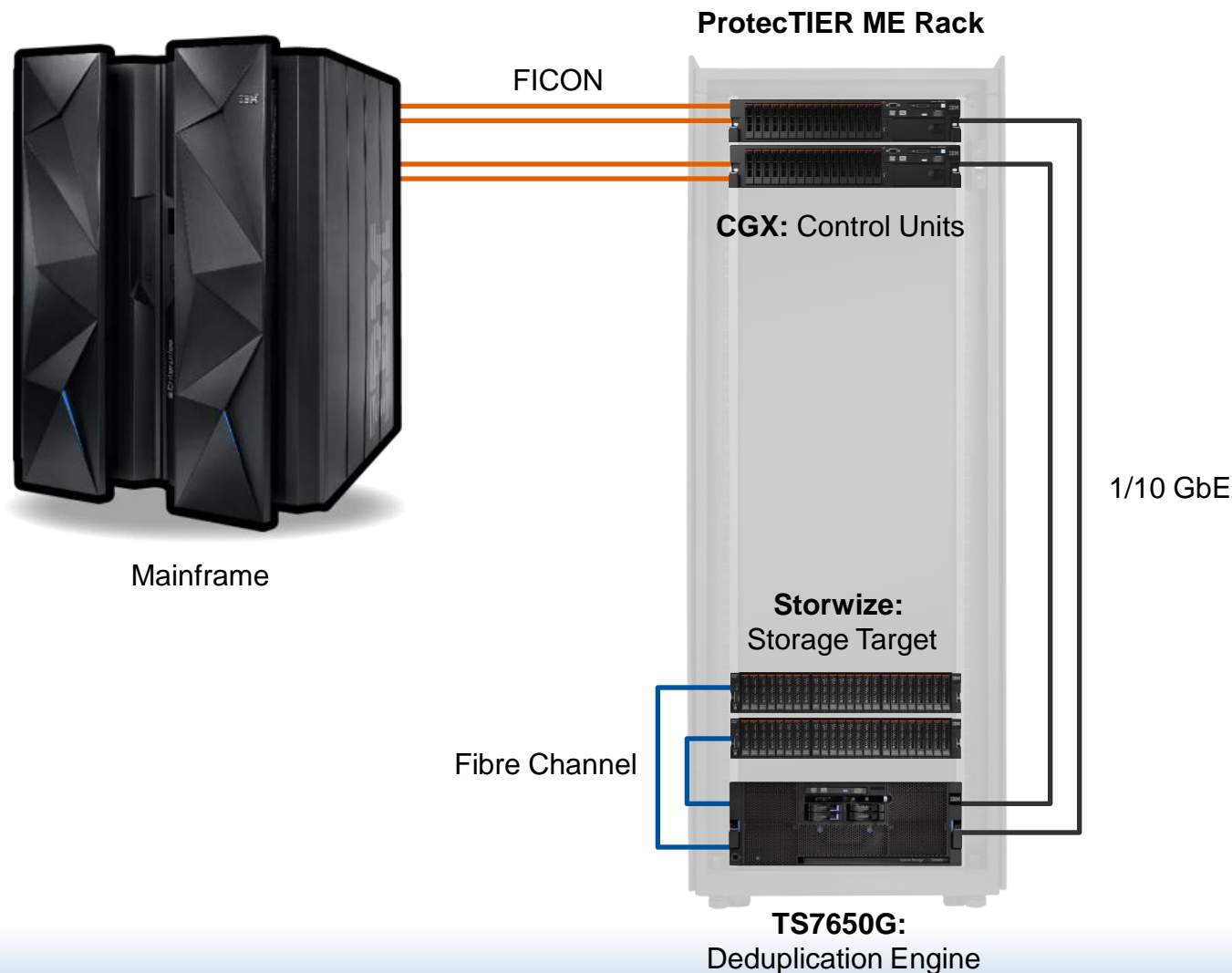
IBM ProtecTIER ME Rack Space

Smaller Footprint for Floor Space Savings



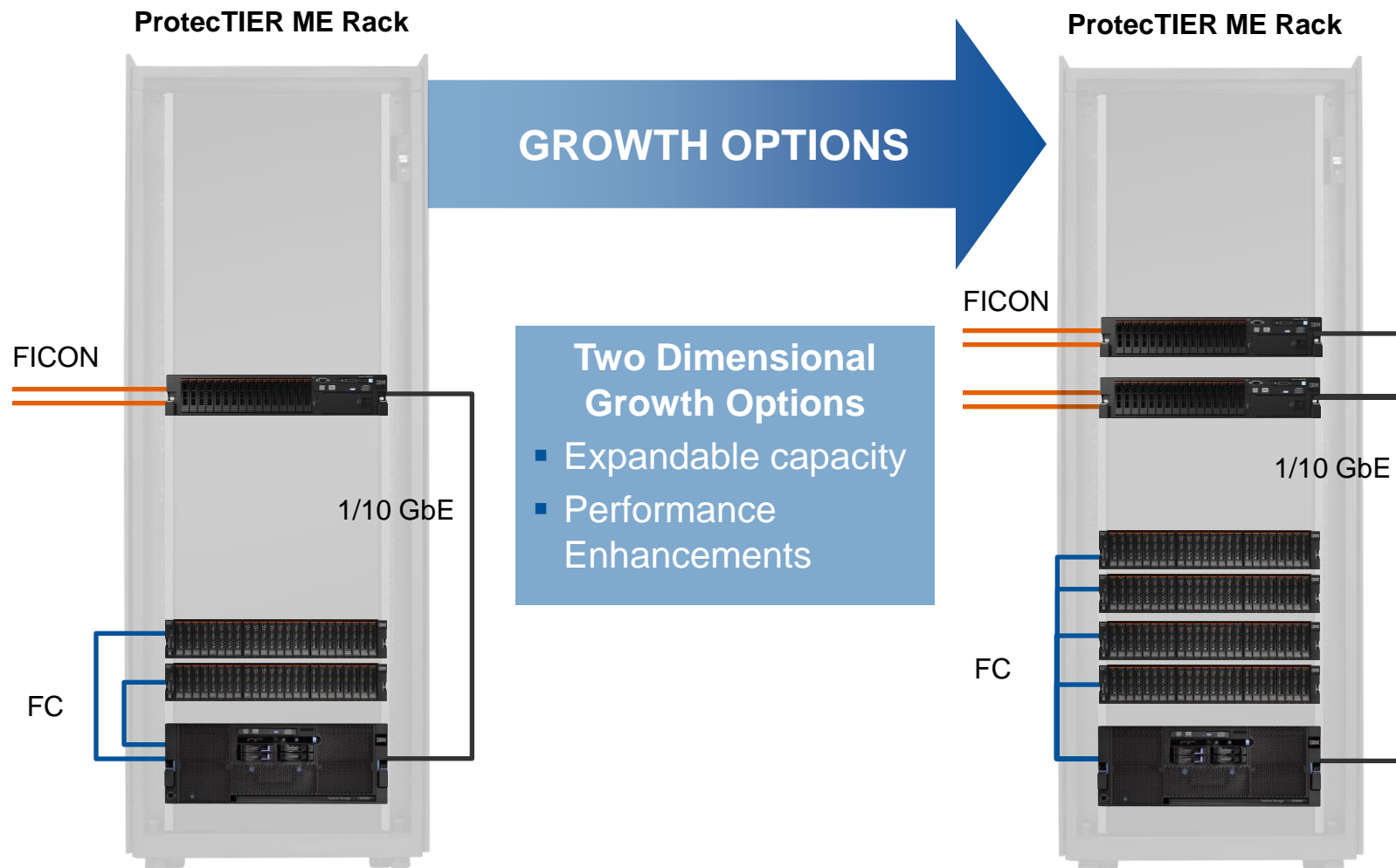
IBM ProtecTIER ME Configurations

Multiple CGXs for Redundancy



IBM ProtecTIER ME Configurations

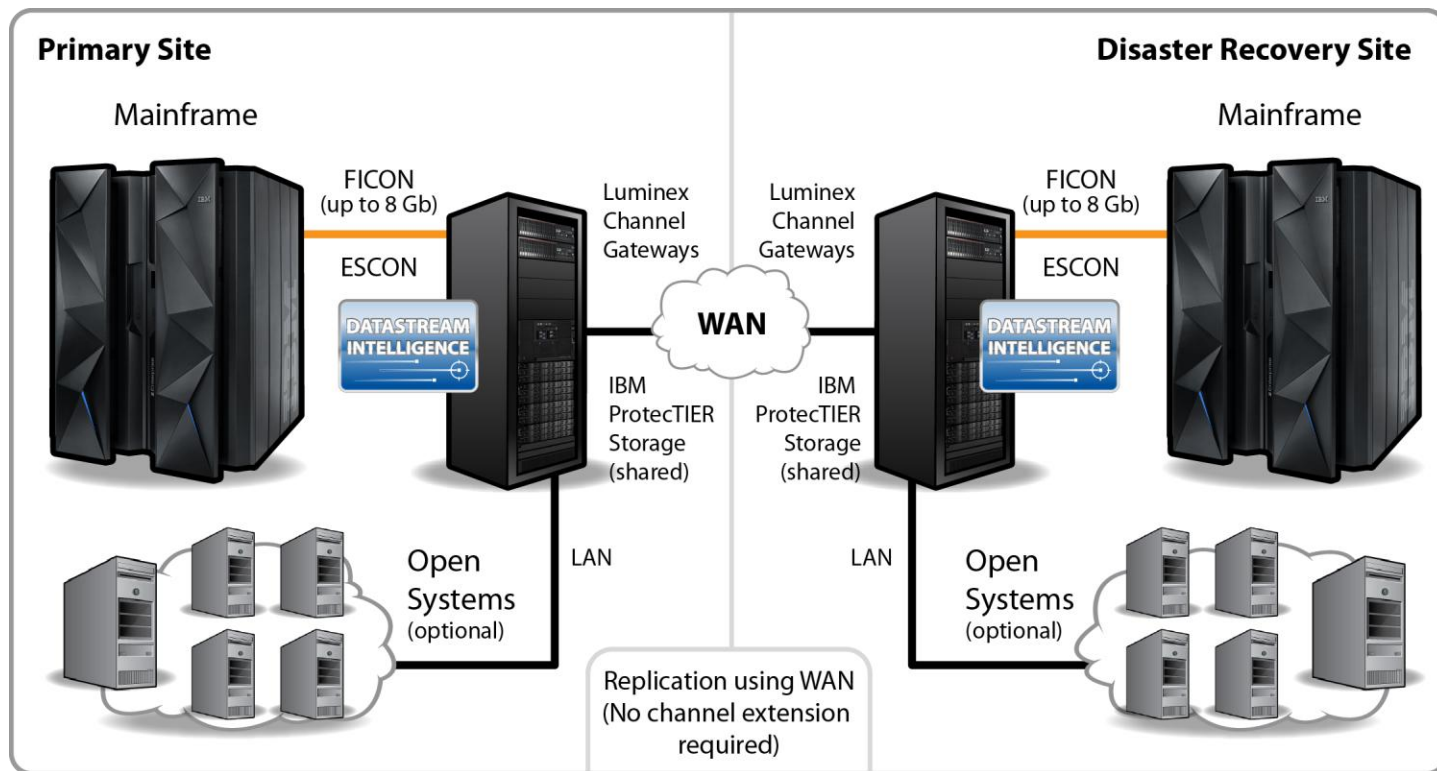
For Increased Capacity & Throughput



ProtecTIER ME – Production and DR Site Example

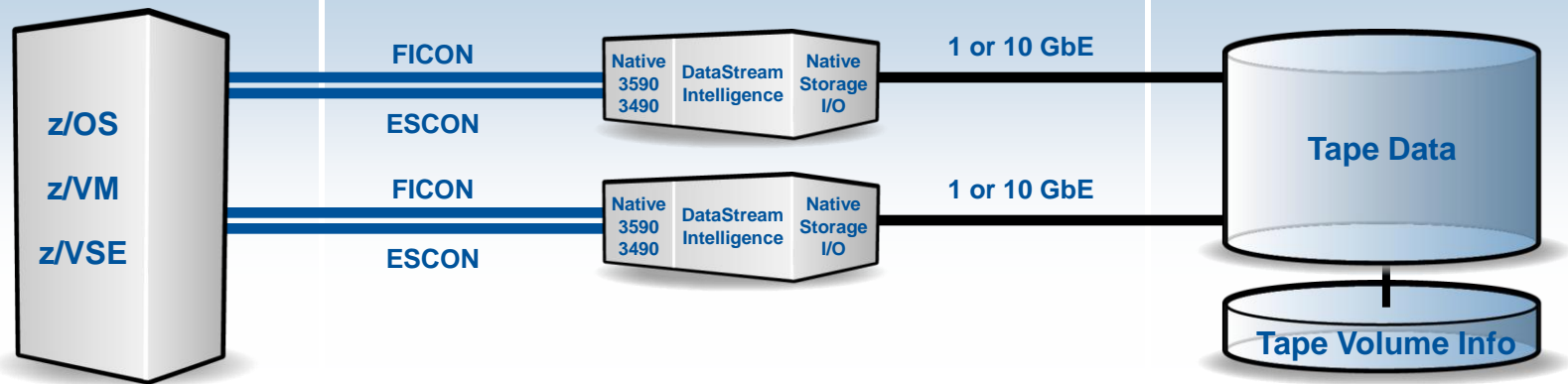
Shared Infrastructure

Common open and mainframe backup and tape processing solution



How the Solution Works

IBM ProtecTIER ME



Mainframe

- Application transparent – non-intrusive
- No MIPS required
- z/OS, z/VM and z/VSE supported
- Works well with all major tape management systems
- SMS via MTL or Esoterics can be used
- Optional host-based software for management

Luminex Channel Gateways

- Emulates 3490 or 3590 mainframe tape drives
- “Wire Speed” up to 8 Gb FICON
- DataStream Intelligence™ optimizes compression and deduplication
- No dependencies on separate code to modify a backup VOLSER
- Active – Active with NSPOF
- Modular design makes scaling throughput and/or capacity easy and cost effective

IBM ProtecTIER Storage

- Network Attached Storage (using NFS over 1 or 10 GbE)
- Mainframe tape volumes stored as standard files
- Replication for backup/DR
- RAID Data Protection
- Other enterprise and modular storage systems are supported (including FC attached storage)

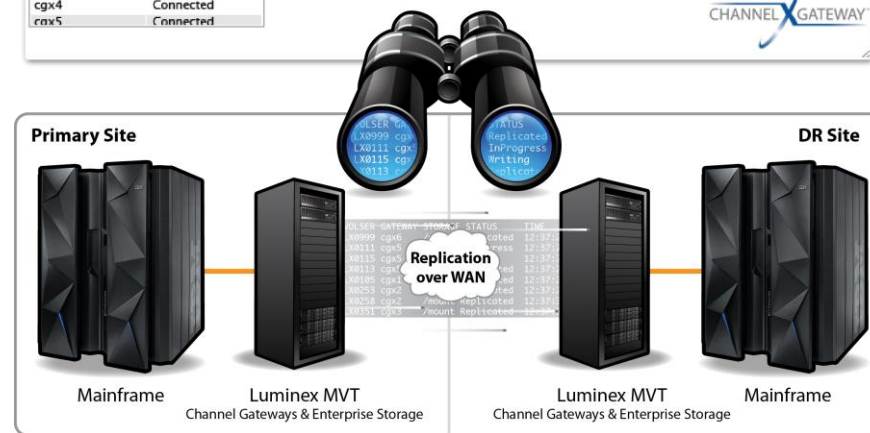
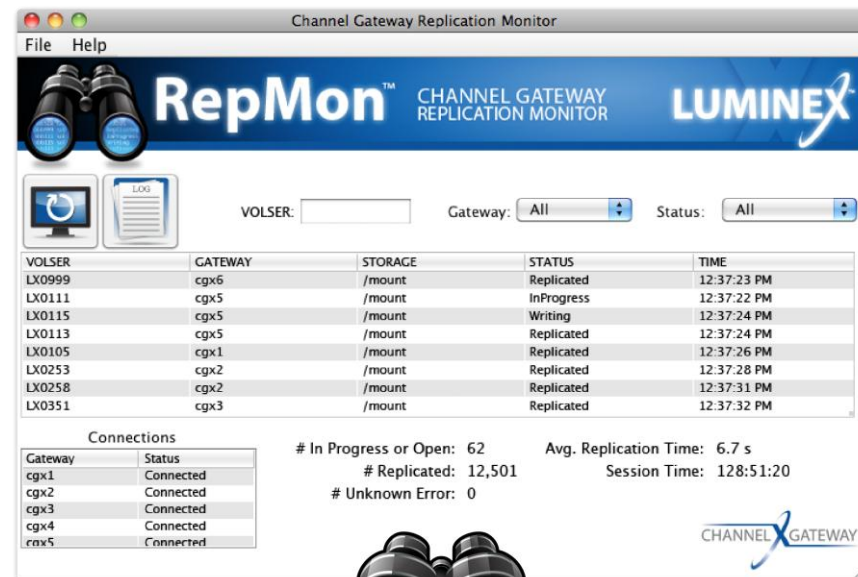
RepMon: Replication Monitor

(Integration with ProtecTIER ME - Q2 CY14)



Provides **real-time status monitoring and logging** of virtual tape data writes and replication to a remote disaster recovery site at the VOLSER level

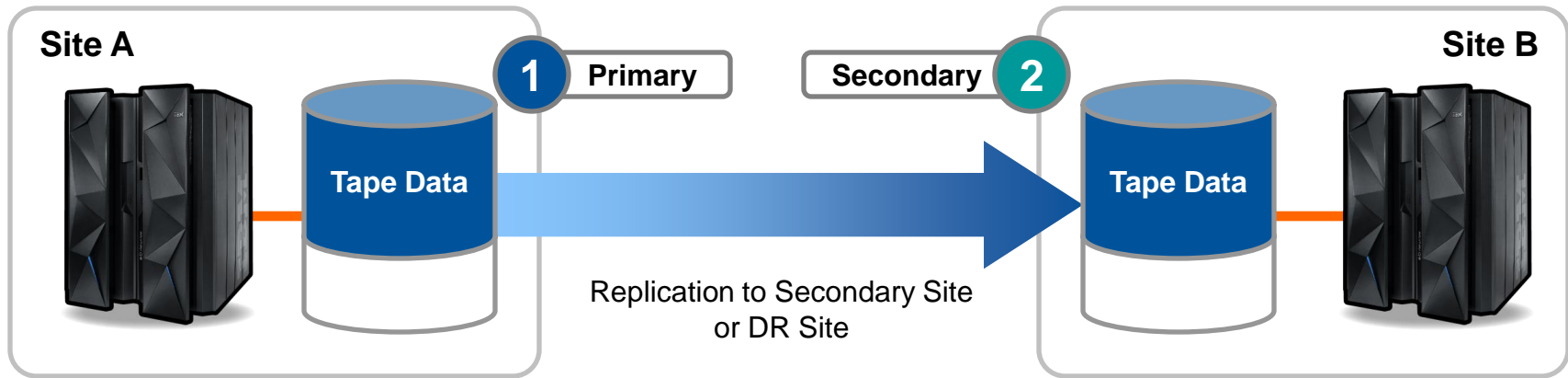
- Identifies Write and Replication Status of Mainframe Tape VOLSERs
- Identifies if virtual tape data at DR is still consistent with the primary datacenter
- Provides visual and audit capabilities to confirm when backups reach DR



Push Button DR Testing

Replication During Normal Operations

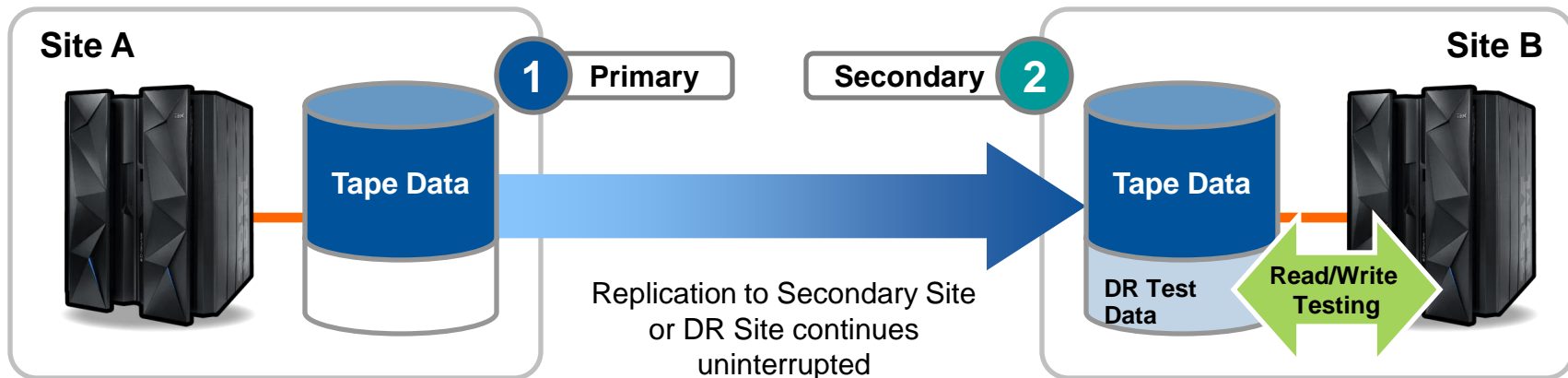
Push Button DR



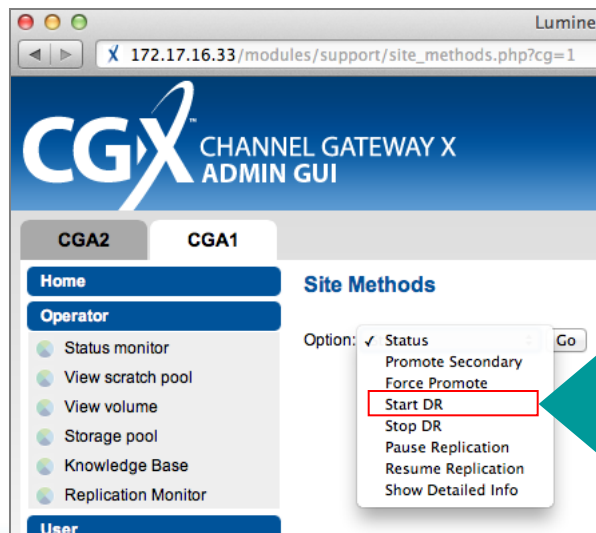
Push Button DR Testing

Replication During DR Testing

Push Button DR



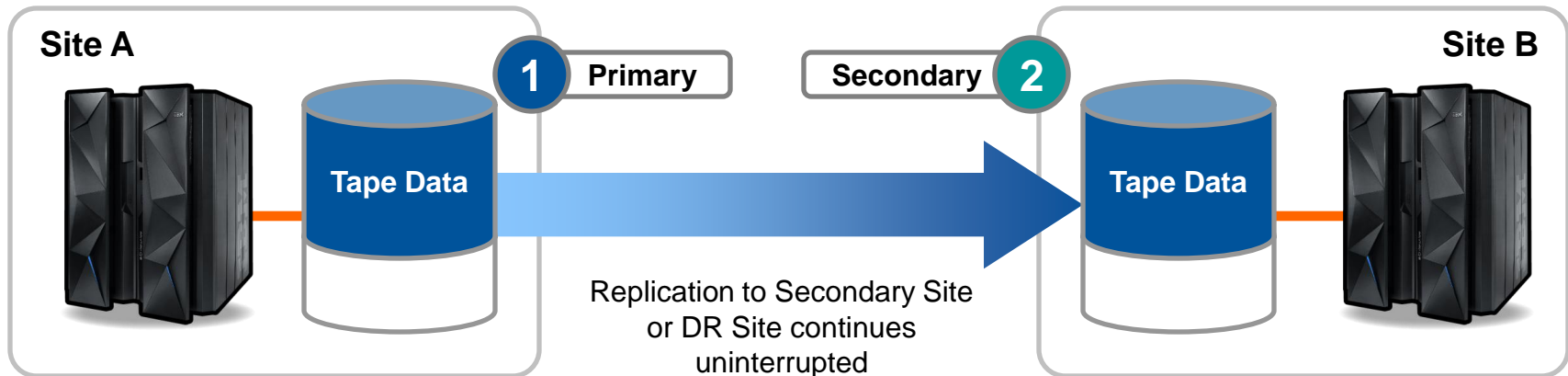
A temporary storage directory is created for read/write testing; original Tape Data remains untouched and protected.



Push Button DR Testing

After DR Testing is Completed

Push Button DR



DR Test Data is purged

Optionally, DR Test Data can be automatically replicated back to Site A for auditing purposes



Stop DR

Tape Migration Services and Software



- **Luminex offers Tape Migration Services to migrate to ProtecTIER ME**
 - Elegantly designed to work with TMACS to move tape data without touching the tape catalogs
 - Current VOLSER #s and all historical information are retained in the new environment as well
 - Supports all existing tape library and virtual tape environments for z/OS
- **TMACS (Tape Monitoring and Allocation Control Software)** is optional host-based software to automate device allocation steering for complex environments
- **For other Luminex virtual tape environments**
 - Luminex offers Media Migration to migrate non-disruptively to ProtecTIER



Media Migration Services & Software



For other Luminex virtual tape environments

- Luminex offers Media Migration to non-disruptively migrate to the new storage target
- Entirely off-host, no mainframe MIPS required
- Current VOLSER #s and all historical information are retained in the new environment (no changes to tape catalogs)
- Volumes will acquire the characteristics of the new configuration



Customer Experience: Kawasaki Motors Corp., U.S.A.



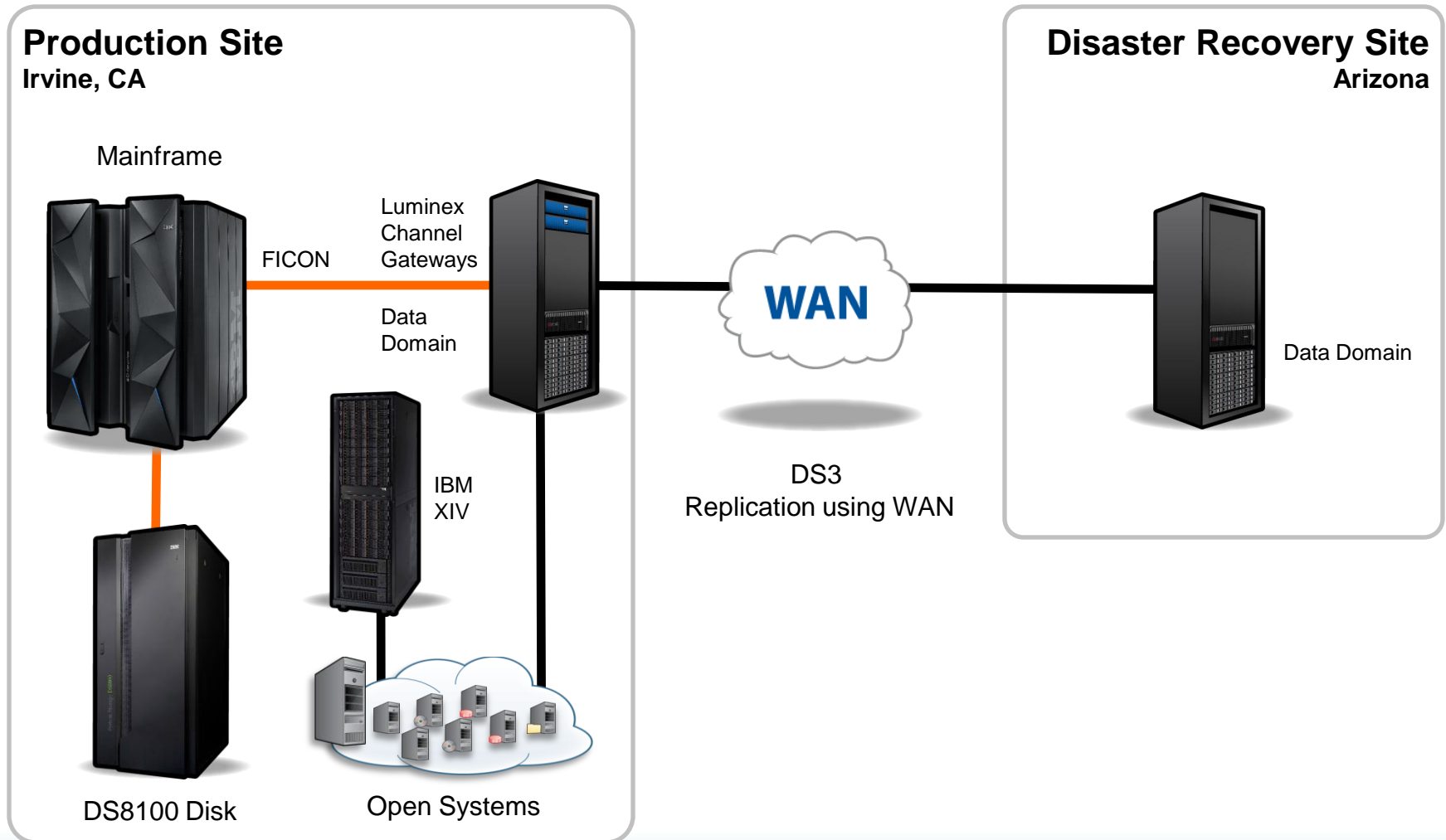
Mike Soursby
Systems Operations Supervisor
Kawasaki Motors Corp., U.S.A.

What Were Our Goals And Objectives?

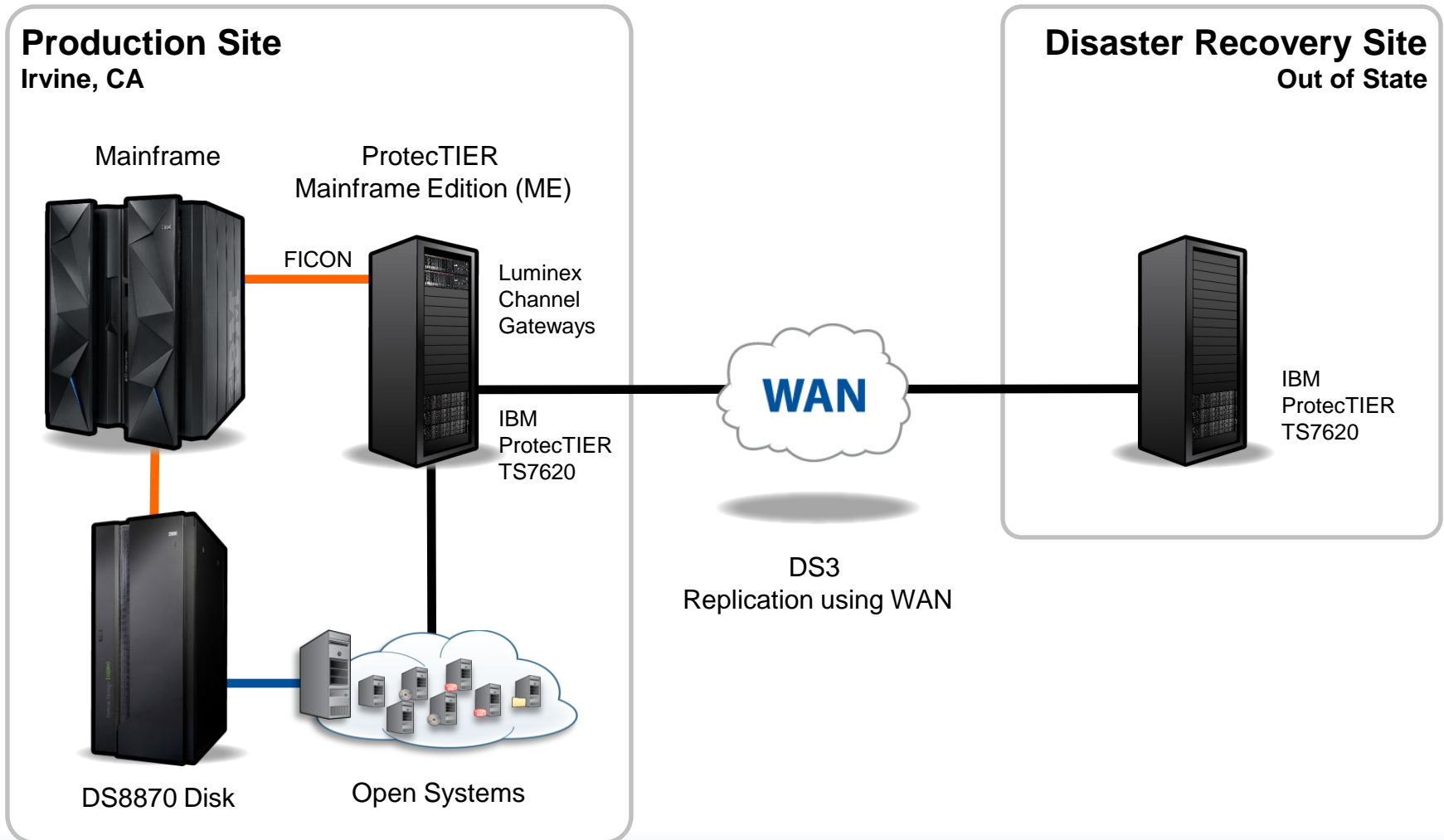


- ☐ Approaching lease and maintenance renewal for all storage hardware
- ☐ More storage capacity needed
- ☐ Storage consolidation preferred
 - ☐ Improve purchase price

Previous Configuration



Current Configuration



Benefits/Achievements

- ☑ Mainframe media migration was accomplished by simply pointing backups to the new solution
- ☑ Storage consolidation
 - ☑ Single storage vendor – competitive pricing
 - ☑ Transition to DS8870 was smooth
- ☑ Approximately tripled storage capacity
- ☑ Deduplication rates
 - ☑ 14x for mainframe tape data
 - ☑ 8x for all data (open and mainframe)



What Can ProtecTIER ME Do For You?

1. Increase FICON throughput and reduce tape storage requirements
2. Offer better read performance for HSM, batch and other tape applications
3. Reduce data center floor space requirements
4. Further reduce or eliminate the cost of maintenance, media, shipping and off site storage for physical tape
5. Improve tape data security
6. Simplify Disaster Recovery via Push Button DR
7. Offer Replication Monitoring at the volser level
8. The solution can make it practical to replicate tape data over a WAN
9. Improve disaster recovery preparedness
 - Improve RPO and RTO
10. Improve all aspects of tape operations
 - Batch processing, HSM, Archiving, Backup & Recovery

Other Channel Gateway Family Features & Options

WAN, LAN
or FC

Replication
at the control unit or
storage level



RepMon

Monitor replication
at the VOLSER level



LTMon

Integrated, centralized
management from the
mainframe console

MDC

**Multi-site
Disposition Change**
with reverse replication

OPTIONAL FEATURES



**Synchronous
Tape Matrix**

Continuous Availability

Push Button DR

Push Button DR
with non-disruptive
DR testing

CGSafe

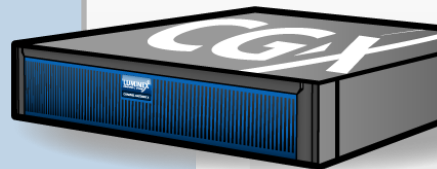
Encryption and
key management



Single source for Virtual Tape
and Tape Migration

CGX

Core product with up to 8Gb
FICON, SMEs & hundreds of
customers going tapeless



STORAGE OPTIONS

**Enterprise
storage options**



**Modular
storage options**

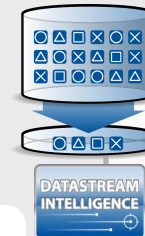


**Internal
Storage**

Compression
at the control unit
level



Deduplication
DataStream
Intelligence further
reduces bandwidth
& storage
requirements



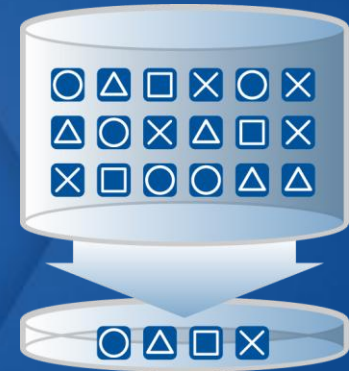
CloudTAPE™

Cloud-based tape
vaulting solution for
mainframes



Tape Monitoring (Device) and
Allocation & Control System

Thank You



Scott James

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