



# Introduction to Cloud Computing



I am here to help  
[buzzetti@us.ibm.com](mailto:buzzetti@us.ibm.com)



Historic Waves of Economic and Social  
Transformation



# Industrial Revolution





Age of Steam and Railways



# Age of Steel and Electricity



# Age of Automobiles and Oil



# Age of Communication & Information

If computers of the kind I have advocated become the computers of the future, then computing may someday be organized as a public utility just as the telephone system is a public utility... The computer utility could become the basis of a new and important industry.

—John McCarthy, MIT Centennial in 1961

# Cloud



Economics



Risk Management





Time to Market



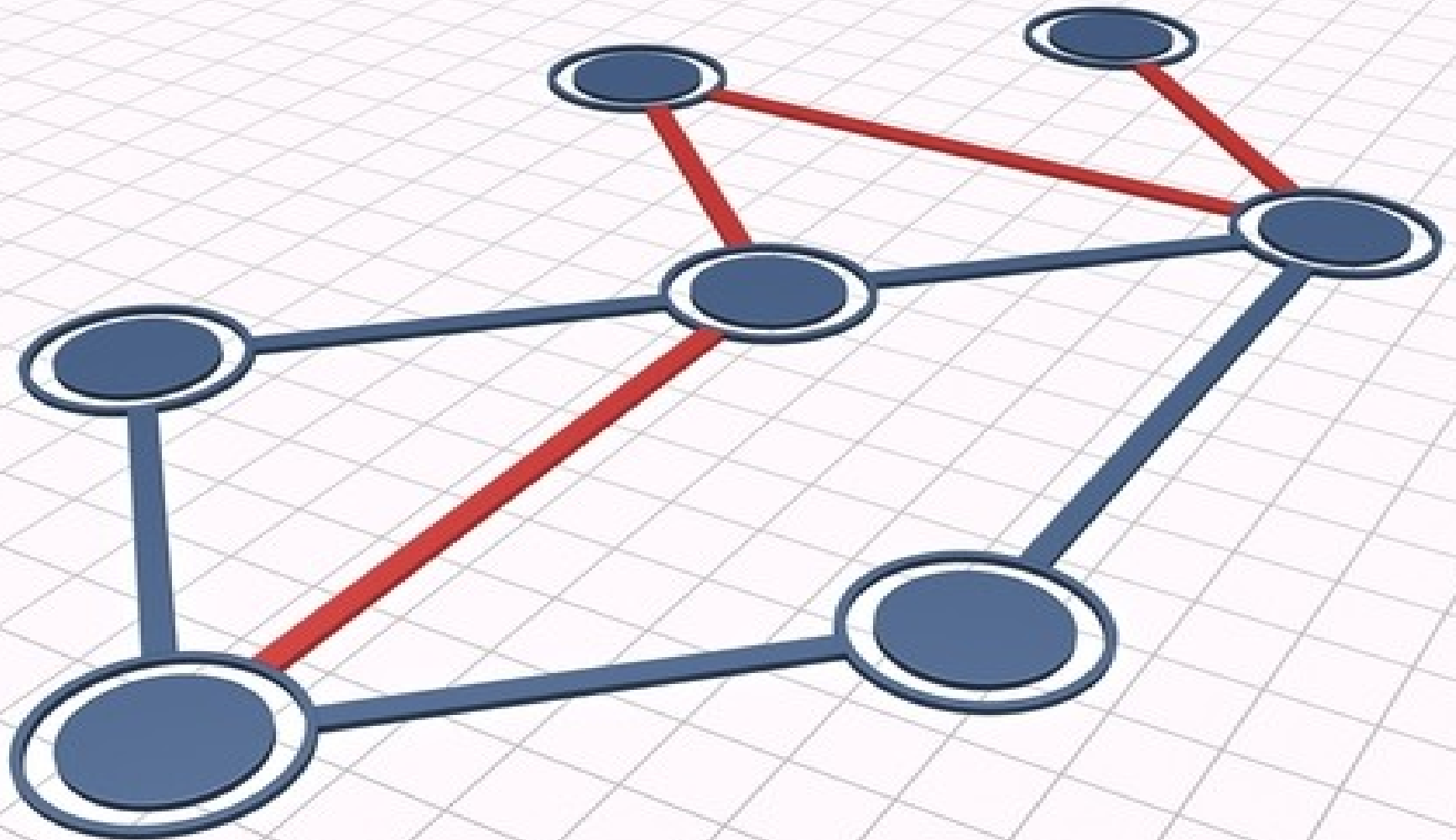


Information Society



Ubiquitous Society

**NLST**



Characteristics



Self Service



Broad Network Access



Resource Pooling



Rapid Elasticity





Measured Service



# Service Models



```
while (n < document.  
    n++;  
    calc = ev  
    i++;  
    i++;
```

SaaS



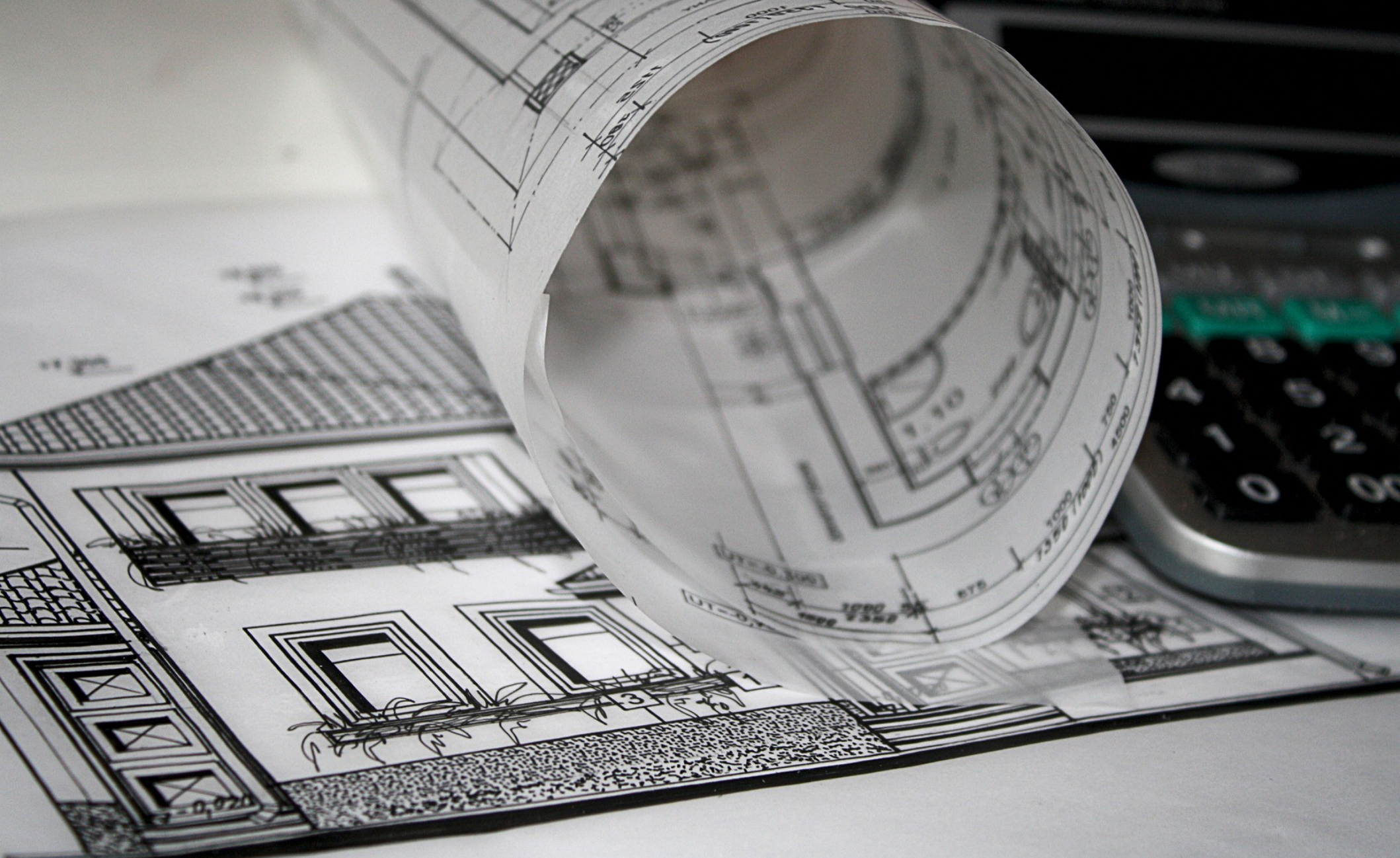


PaaS



IaaS





# Deployment Models



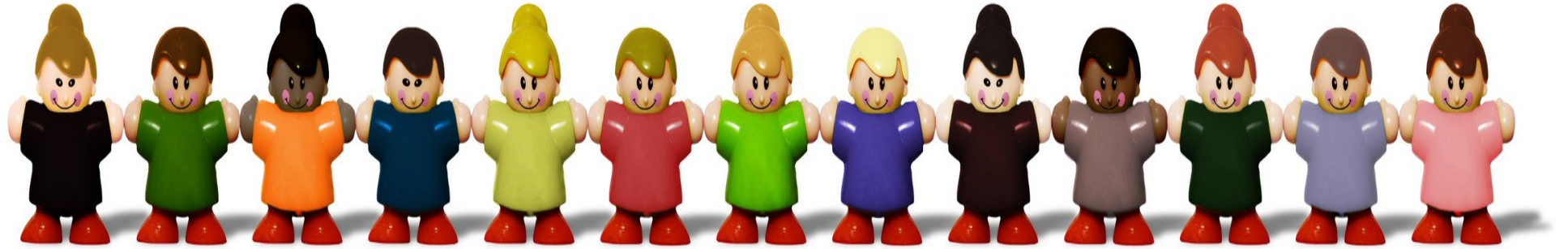
Private Cloud





Public Cloud





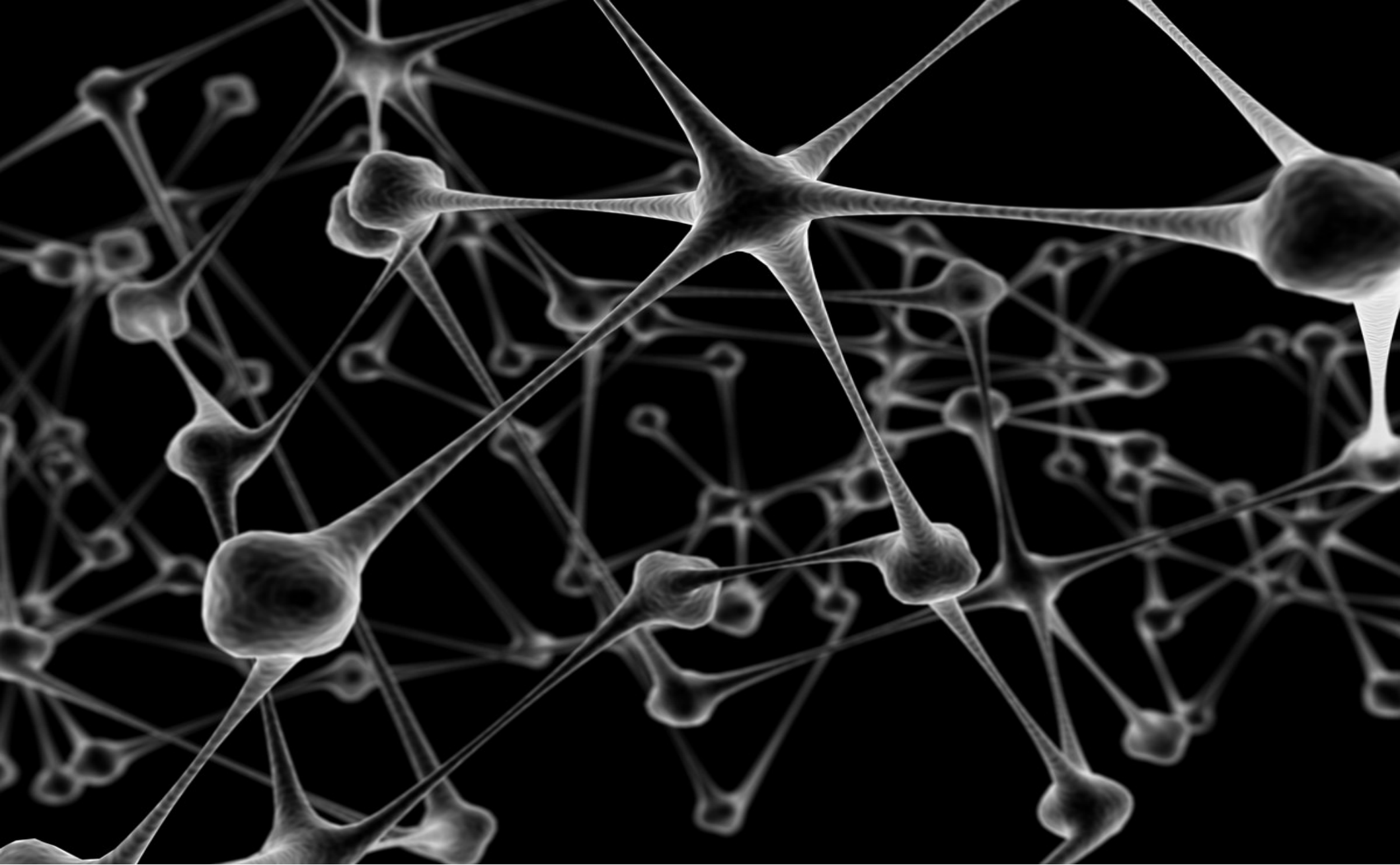
Community Cloud



Hybrid Cloud



Building Blocks



Virtualization





Service Management



Web 2.0



How is it different ?





Delivery Model

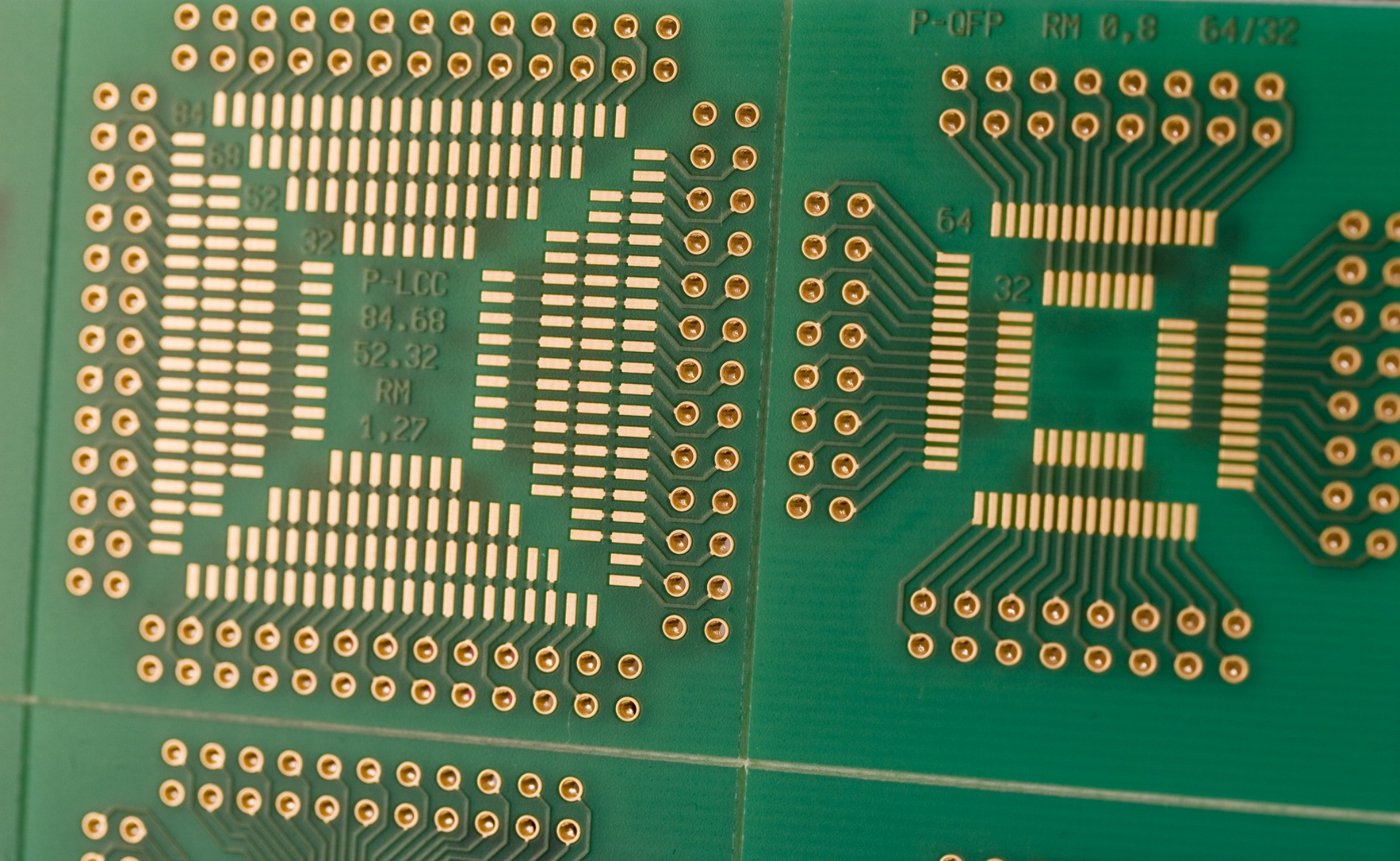




Interface Model



Business Model




Technical Model



# Examples



**My Account**

 **Mike Buzzetti**  
IBM  
[account settings](#)

**Meetings**

**Events**

**People**

**Groups**

**Activities**

**Files**

**Forms**

**Charts**

**Instant Messaging**

**LotusLive Labs**

**Support Forums**

- Meetings
- People
- Activities
- Files
- Forms
- Charts

**Storage**  
0 MB of 5,120 MB used

**Quick Start Guide**

Getting Started in LotusLive is easy! You can begin by completing these simple steps.


[Get Started](#)

**Meetings**

ID: 211-660 [Host Meeting](#)  [Join](#)


Your meeting URL:

**Requests**


 **JaeWon Chang** has requested you to participate in survey: [VSee& LotusLive 설문조사](#)

**Updates** All updates My updates


**Today**


 **Steve Cogan** has shared the file 'July 28th 2010 - SMC Social Slides.pdf' with 'IBM.'


**Yesterday**


 **Christopher Blake** has shared the file 'Lotus Strategy for Malaysian Government V3.odp' with 'IBM.'

**Earlier This Week**

 **Tolga Onal** has added the file "2010+Comarketing+Eligibility+Template+v2[1]42+6-28-10.xls" to the collection 'BeNeLux - Co-Marketing IBM.'

 **Mori Noriyuki** has shared the file 'Lotus Strategy & Solution Update for LEO Use PART 1 062210.odp' with 'IBM.'

 **Christopher Blake** has shared the file 'Lotus Strategy for Malaysian Government V3.odp' with 'IBM.'

 **Peter Nowak** has shared the file 'Lotus Quickr on an Apple iPhone.jpg' with 'IBM.'

**Last Week**

# Lotus Live



label:mailings

Search Mail

Search the Web

[Show search options](#)  
[Create a filter](#)

## Compose Mail

Inbox

Buzz (28)

Starred

Sent Mail

Drafts

Bills and Money (26)

GOSI (2)

ebay (6)

Junk (136)

Mailings (26)

Music (45)

Notes

Personal

Social Networks (9)

5 more+

Contacts

Tasks

+ Mike Buzzetti

Search, add, or invite

+ Invite a friend

[VMware vCloud Express](#) - www.VMware.com/vCloudExpress - Flexible, Low-Cost Computing The Way You Want It, When You Want It.

Remove label "Mailings"

Report spam

Delete

Mark as read

Move to

Labels

More actions

Refresh

1 - 100 of 1091 [Order](#) : [Oldest](#) >

Select: All, None, Read, Unread, Starred, Unstarred

		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	5:16 pm
		eigenein, Ian (6)	mailings	[Paste] "wsgl_output" in environ? - Hello, In my project I need not only read	11:41 am
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 29
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 28
		Thomas, Ian (2)	mailings	[Paste] Webob Request, specifying proxy server - Hey everyone. This is ;	Jul 28
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 27
		Sergey, Ian (2)	mailings	[Paste] A question on webob.response.EmptyResponse - This is basicall	Jul 27
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 26
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 25
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		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 23
		John, Sergey (2)	mailings	[Paste] WebOb used in OpenStack storage - I wanted to mention that we	Jul 22
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 22
		Yang Zhang	mailings	[Paste] pkg_resources barfing on pip requirements file format - When u	Jul 21
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 21
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 20
		Wyatt Lee Baldwin	mailings	[Paste] "use" base config from installed egg - I would like to "use" a base	Jul 19
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 19
		Upstate Films	mailings	Upstate Films Showtimes for Monday July 19 through Thursday July 21	Jul 19
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 17
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 16
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 15
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 14
		Cold Stone Creamery	mailings	It's National Ice Cream Day! Celebrate with Cold Stone Creamery! - Don	Jul 14
		cloud-computing+noreply	mailings	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 13
		Upstate Films	mailings	Upstate Films Showtimes for Monday July 12 through Thursday July 21	Jul 12

Gmail



- View Photos of Systemz (4)
- View Videos of Systemz (3)
- Send Systemz a Message
- Poke Systemz

I do it 99.99999

**Information**

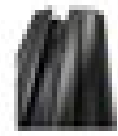
Current City:  
Poughkeepsie, NY

### Systemz Mainframe Guess I'll never be on "Does it blend?" on Thursday

- Wall
- Info
- Photos
- Boxes
- Events

Write something...

Attach: Share



**Systemz Mainframe** RT @ragtag: IBM zEnterprise launch event on YouTube: <http://wp.me/p1fDS-9e>

11 hours ago via Twitter · Comment · Like · @IBM\_System\_z on Twitter

3 people like this.

Write a comment...



**Systemz Mainframe** what does the new z196 give clients? Up to 90% improvement in performance with CICS and DB2 10 #systemz

11 hours ago via Twitter · Comment · Like · @IBM\_System\_z on Twitter



**Systemz Mainframe** are you ready for today? I know I am..

11 hours ago via Twitter · Comment · Like · @IBM\_System\_z on Twitter

**Daniela Graesser Nasco** pronta!

7 hours ago · Like

Write a comment...

Create an Ad

**AT&T Motorola BACKFLIP**



Get the all-new Motorola BACKFLIP Android phone exclusively from AT&T and sync to your favorite social networking site.

Like

**Operator of the Year**



Global Ground Transportation Driving People Who Drive Business. (800) 825-3767

# Facebook

Amazon EC2 Details

- [EC2 Overview](#)
- [EC2 FAQs](#)
- [EC2 Pricing](#)
- [Amazon EC2 SLA](#)
- [EC2 Instance Types](#)
- [EC2 Instance Purchasing Options](#)
- [Reserved Instances](#)
- [Spot Instances](#)
- [Windows Instances](#)

Amazon EC2 Features

- [Elastic Block Store](#)
- [Amazon CloudWatch](#)
- [Auto Scaling](#)
- [Elastic Load Balancing](#)

## Amazon Elastic Compute Cloud (Amazon EC2)

Amazon Elastic Compute Cloud (Amazon EC2) is a web service that provides resizable compute capacity in the cloud. It is designed to make web-scale computing easier for developers.

Amazon EC2's simple web service interface allows you to obtain and configure capacity with minimal friction. It provides you with complete control of your computing resources and lets you run on Amazon's proven computing environment. Amazon EC2 reduces the time required to obtain and boot new server instances to minutes, allowing you to quickly scale capacity, both up and down, as your computing requirements change. Amazon EC2 changes the economics of computing by allowing you to pay only for capacity that you actually use. Amazon EC2 provides developers the tools to build failure resilient applications and isolate themselves from common failure scenarios.

[Sign Up For Amazon EC2](#)

This page contains the following categories of information. Click to jump down:

- [Amazon EC2 Functionality](#)
- [Service Highlights](#)
- [Features](#)
- [Instance Types](#)
- [Operating Systems and Software](#)
- [Pricing](#)
- [Resources](#)
- [Detailed Description](#)
- [Intended Usage and Restrictions](#)

# Amazon EC2



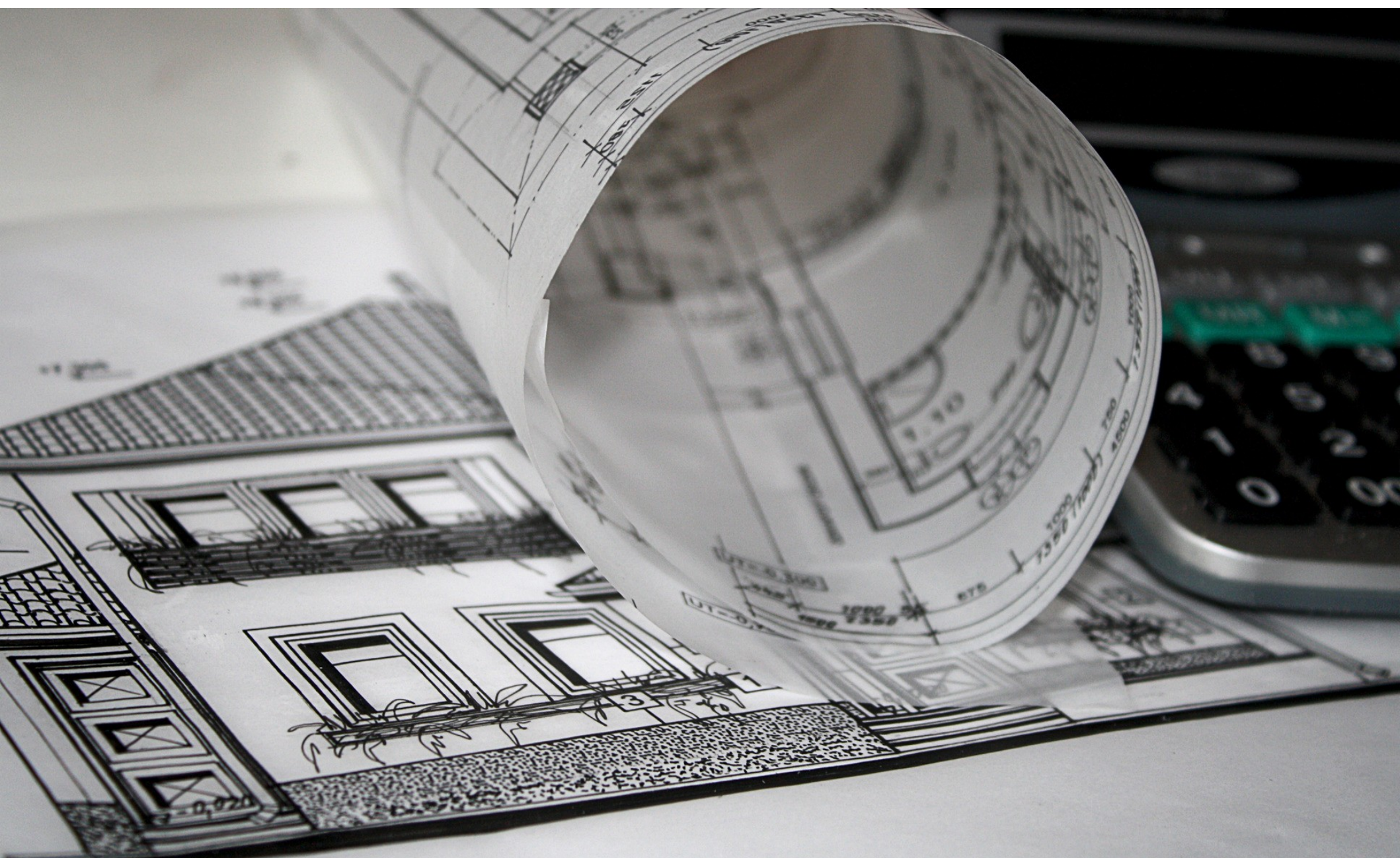


Getting Started

Buy or build ?







# Business Plan





Know your costs



# Define Service Catalog



Define your SLA





# Barriers to Adoption



Security







Reliability





Budgeting



Customization



It's New





It's *Magic*



My two cents



Backup

# Cloud Computing and SaaS

- SaaS is a software application delivery model where a software vendor develops a web-native software application and hosts and operates (either independently or through a third-party) the application for use by its customers over the Internet. Customers do not pay for owning the software itself but rather for using it.
- Software as a Service has been around for a while now and actually precedes the newer term Cloud Computing.
- Delivering software applications is just one capability of cloud computing. Not all SaaS offerings can be classified as cloud enabled. However, if an SaaS offering is written in such a way that it is "massively scalable," then that SaaS offering could be considered a form of cloud computing. (source: Gartner)
  - Many SaaS vendors are now re-positioning their offerings as 'Cloud' offerings in order to participate in the cloud hype...even if their offering is not "massively scalable"
- Cloud Computing is great for the SaaS model as it can further reduce the costs associated with producing and delivering a SaaS application.
- Examples
  - GMail
  - Salesforce.



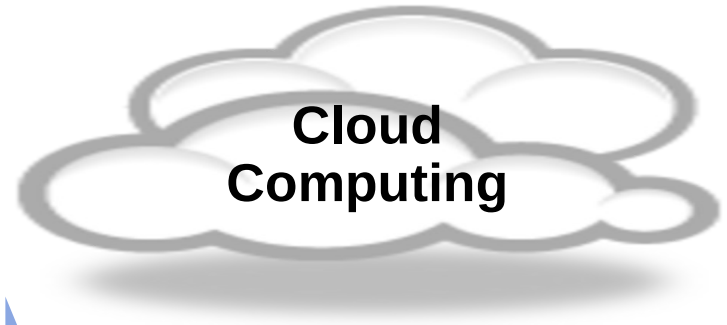
# Platform as a Service

- Definition: includes all the systems and environments comprising the end-to-end life cycle of developing, testing, deploying and hosting web applications delivered as a service over the Internet.
- Examples include:
  - Mosso, PHP, .NET, Java, Rails, Python, other?
  - Google App Engine, Python
  - Salesforce – Proprietary
  - Morph - Ruby on Rails
  - Heroku - Ruby on Rails
- Benefits: Quickly launch new applications for a relatively low cost. Other benefits include limited scalability and reduced cost of operations (e.g no system administrators needed).
- Disadvantages can include porting development time costs for existing applications as not all applications come straight over.
- Billing for these services varies. It can be by the hour, request, CPU cycle, or other creative ways. Some even help you do pass through billing for your customers; like Mosso. But, the defining factor in pricing of Application Platform Clouds is that they generally strive to be robust, simple, and easy to load your application into when you are ready.

# Infrastructure as a Service

- Definition: IaaS is a pay-for-what-you-need-when-you-need-it information technology delivery and service model. It is a technology service delivered over the Internet that provisions the resources such as servers, connections, storage, and related tools necessary to build an application environment from scratch on-demand. A common characteristic is a high degree of flexibility in what resources are provisioned.
- Examples of IaaS providers:
  - Amazon Web Services - Extremely flexible Build your own w/ many add-ons
  - VMWare - Build your own
  - Elastra - Up an comer build and manage your own IaaS
  - Tera - Sexy GUI based IaaS/PaaS building tools
  - Xen - Build your own
  - XCalibre - Very interesting and can do Linux or Windows
  - Nirvanix - All about cloud storage, very interesting subset similar to Amazon S3
  - EngineYard - Rails only Build your own
  - Joyent - Build your own on Solaris w/ Java/PHP/Rails/Python
- Benefit: Rapid provisioning of computing resources All the details of provisioning, racking, stacking, cabling, and more are completely abstracted away from you.
- Disadvantage: Difficult to move from one cloud to another in some cases.
- Billing for these services is usually incremental by use and can get complex with tiered on-demand pricing that can be difficult to track in real time. Pricing is usually well defined but can be rather difficult to forecast in some cases. It can vary to the minute depending on levels of use, tiers of service, and other interesting combinations.

# So What Is Different About Cloud Computing?



## Traditional Computing

## Cloud Computing

### Delivery Model

Buy assets and build delivery architecture



Buy external **service**

### Interface Model

Internal network or intranet



Via the **Internet** using standard Internet IFaPs (IP, HTML, HTTP)

### Business Model

Pay for fixed assets and administrative overhead



Pay directly based on **usage** or indirectly (e.g., subsidized by advertising)

### Technical Model

Single tenant



Scalable, elastic, dynamic, **multi-tenant**

# What Trends Are Driving The Cloud Computing?

**Infrastructure Technologies:** Virtualization, Automation, SLAs

**Application Technologies:** Grid, MapReduce, Hadoop, SOA, Web 2.0

**Data Intensive Applications:** From massively parallel (e.g. Google) to large data files (e.g. You Tube)

**Computing & Network Appliances:** Special servers designed to handle specific tasks are blurring the lines between Network and Data Center

**Open IT:** Open Technologies, APIs, protocols, data formats, software platforms / data (e.g. Creative Commons, Open Data License)

**Business Agility:** Enter new markets, Deploy new application services. Stay ahead of competition.

**Broadband:** Growth in Internet bandwidth enabling ubiquitous connectivity. Increased reliability and functionality embedded in the network.

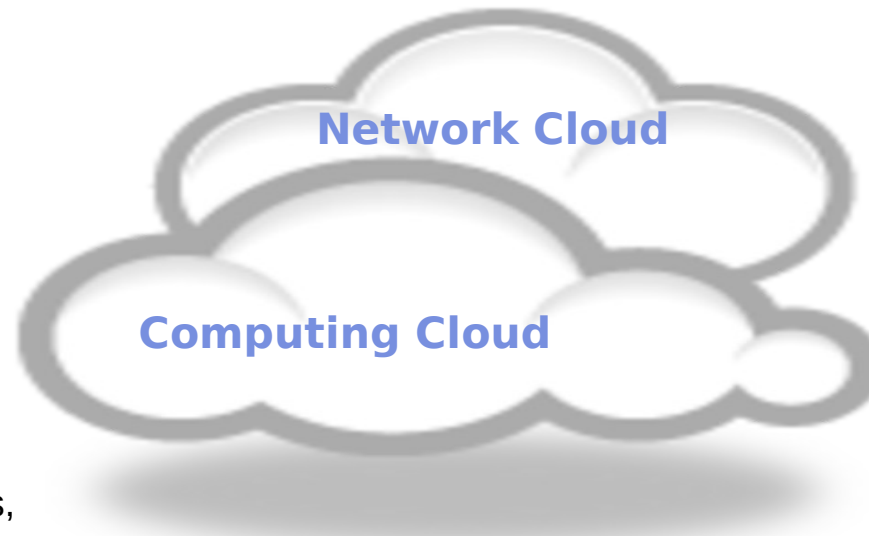
**Industrialization of IT:** Standardization, and commoditization (e.g email). Falling costs of storage.

**Mobility:** Explosion of form factors, cell phones/connected devices, Proliferation of sensors

**New Business Models:** Advertising, Services, Subscription

**Web Applications and Platforms:** Mashable applications and services built on Web Oriented Architecture (e.g. REST, RSS/ATOM)

**Data Center Pressures:** Growing costs of power and space, server sprawl



**Utility Computing:** Get as much computing power as you need when you need it, pay for only what you use.

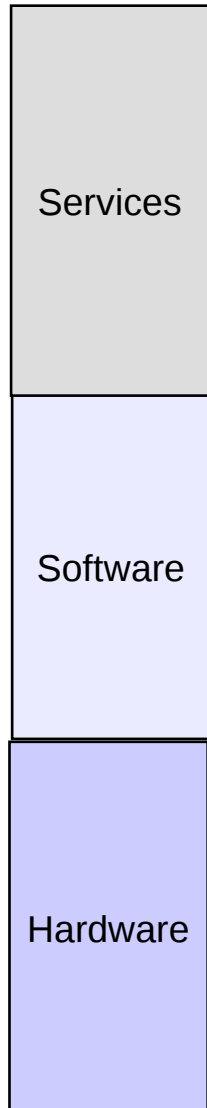


## Barriers To Adoptions

- **Security & Privacy** – Many companies and governments are uncomfortable with the idea of their information be located on systems that they do not control. Authentication and access right technologies will become increasingly important.
- **Compliance Issues** – Complying with Sarbanes-Oxley, HIPPA and other regulations may prohibit the use of clouds for some applications.
- **Reliability** – High availability will be a key concern. IT departments will worry about a loss of control should outages occur. Thus mission critical applications for large enterprises will probably not be run in the cloud.
- **Cloud Management** - Service Monitoring / Reporting / Management Technologies immature
- **Costs** – Economies of Scale only go so far, unless customer is willing to trade data or advertising views for services
- **Customization May Be Difficult** - Large Enterprises are used to fully customizable environments. Some clouds may not offer that capability.
- **It's Something New** – As with anything new, conservative oriented companies will hesitate to adopt clouds. Issues of security, trust, chargeback, & sharing will limit adoption by these types of companies
- **Organization / Culture** – Clouds have the potential to significantly reduce IT labor costs. IT organizations may be reluctant to encourage their companies to move to the new cloud computing model
- **Budgeting** – Clouds will have a significant impact in how companies budget for and spend money on Information Technology.

# The Historical “Stack” Will Slowly Evolve To Compute Clouds.

## From Historical Stacks to...



### “As a Service” Offerings

handle client needs for specific on demand IT components.

**Everything as a Service:** Using SOA and SaaS businesses will have an opportunity create more dynamic services that enrich our everyday lives and improve how we do business.

**SaaS – Software as a Service:** Delivery model where a software vendor develops a web-native software application and hosts and operates (either independently or through a third-party) the application for use by its customers over the Internet.

**Hardware as a Service:** provides computing capacity and storage delivered online

**Storage as A Service:** combines a computing interface with online storage over the network as a service

**Platform As A Service** On demand web-based operating systems and applications, such as SaaS, for 3<sup>rd</sup> party developers

**Compute Clouds:** provide a high performance infrastructure that delivers simplified services through innovative business models





# Introduction to Cloud Computing <sup>1</sup>



I am here to help  
[buzzetti@us.ibm.com](mailto:buzzetti@us.ibm.com)

2

This is me. I am here to help. I include this chart so that people can have my email.

The reason I created this presentation is based on the past few years working with customers. Helping them understand that there is a lot of virtualization out there.

Although I might look young, I have been in the IT field for almost 15 years. Virtualization has been a core technology for me for most of it.





## Five Historical Waves

The global economy has now entered the deployment phase of the fifth technology investment cycle of the past 250 years.

•As Carlota Perez has shown, global economic activity since the advent of the industrial revolution has been dominated by five 40-60 year cycles or waves that are characterized by alternating periods of invention, when investment spending slows and periods of deployment, when investment spending and productivity growth is more rapid. Much like the period between 1945 and 1971, the current deployment phase is likely to be a long period of sustained growth and real value creation. This will be a period of adjustment when novel business models will exploit the new IT infrastructure that is now being put in place that enable more porous, open, collaborative approaches that seek to leverage the economics and flexibility of global sourcing.

•Enterprises of all sizes will drive a shift toward the application of technology in new and fundamentally transformed business models, processes and operations. An increased need for infrastructure simplification will slow IT spending rates, consolidate key IT sectors, and permit the emergence of new services competitors. However, the shift will create entirely new opportunities to access client spending that will grow rapidly.<sup>5</sup> IBM has labeled the new market opportunity Business Performance Transformation Services (BPTS).

•This will be a period of adjustment when novel business models will exploit the new IT infrastructure that is now being put in place that enable more porous, open, collaborative approaches that seek to leverage the economics and flexibility of global sourcing. Enterprises of all sizes will drive a shift toward the application of technology in new and fundamentally transformed business models, processes and operations. This shift will create entirely new opportunities to access client spending that will grow rapidly.

•Transitioning to the deployment phase is not without risk, however. Clients must gain confidence in the profit generating ability of the new approaches. The timing of the decisions to shift spending priorities is uncertain as perceptions of effectiveness will require time. New entrants, with “net native” business designs, free of any legacy transformation burden will challenge incumbents. By 2008, spending on solutions is expected to account for 70% of all IT spend. These solutions are often primarily focused on IT requirements of business decision makers and do not necessarily drive the same fundamental change to client business models, processes and operations as will be apparent over the longer term.

Source: Perez, C., “*Technological Revolutions and Financial Capital*”, 2002



## Industrial Revolution

4

1771 – 1829

Caused the Panic of 1797

Formation of Mfg. industry

Repeal of Corn Laws opening trade



## Age of Steam and Railways

5

1873 -1892

Caused the panic of 1847

Standards on gauge, time

Catalog sales companies

Economies of scale



## Age of Steel and Electricity

6

1875 – 1920

Cause the Depression of 1893

Urban development

Support for interventionism





## Age of Automobiles and Oil

7

1908 – 1974

Cause the great depression

Build-out of Interstate Highways

IMF, World Bank



## Age of Communication & Information

8

1971 – Now

Cause the .com collapse of 2001

### **The coming period of Institutional Adjustment**

*This period will be impacted by many significant forces currently at play in the now economy.*

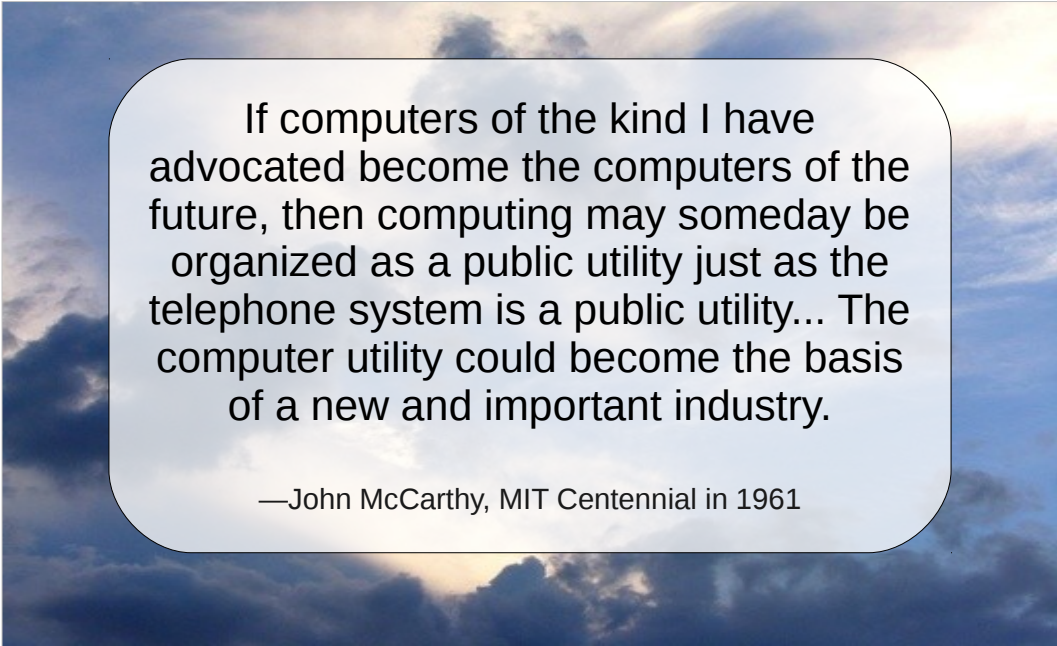
The economy is now truly global, with significant input from across the globe. The available resource pool that businesses can pull from has doubled - a shift that has the potential to have a significant impact on all businesses.

Social and political tension is mounting over these trends. Businesses must acknowledge these tensions and work to address them going forward.

Open standards and modularization provide significant opportunities for businesses of all shapes and sizes, but demand adherence to common standards across countries and industries.

With a new global workforce and evolving modular business models, collaborative tools and organizational models will be more and more important to ensure work gets done in an effective and efficient manner.

Given these trends the individual holds more power than ever. Each person can make choices on where they work, how they work, and what information they choose to access. Enabling, harnessing, and eventually profiting from this power will be key for businesses across the globe.



If computers of the kind I have advocated become the computers of the future, then computing may someday be organized as a public utility just as the telephone system is a public utility... The computer utility could become the basis of a new and important industry.

—John McCarthy, MIT Centennial in 1961

Cloud



## Economics

10

Small up front investment and can be billed by consumption. Reduction of TCO allows clients to pursue operational efficiency and productivity.





## Risk Management

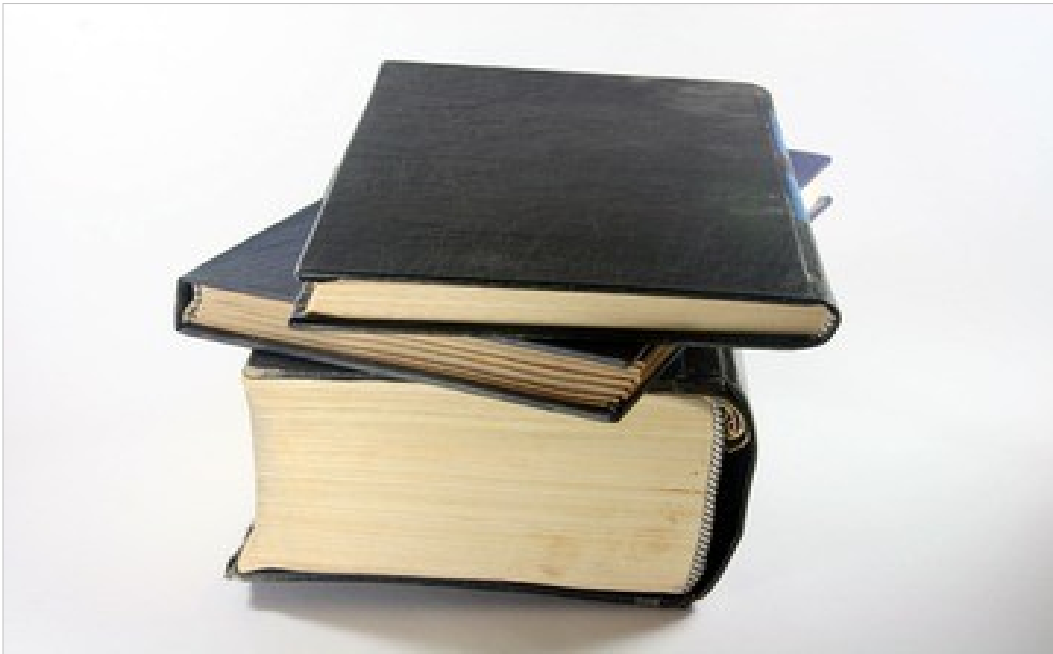
Small up front commitment allows clients to try many new services faster and choose. This reduces big failure risks and allows clients to be innovative.



Time to Market

12

Adopt new services quickly for pilot usages and scale quickly to global scale.



## Information Society

13

Value-added information generated by collection and analysis of massive amounts of unstructured data.



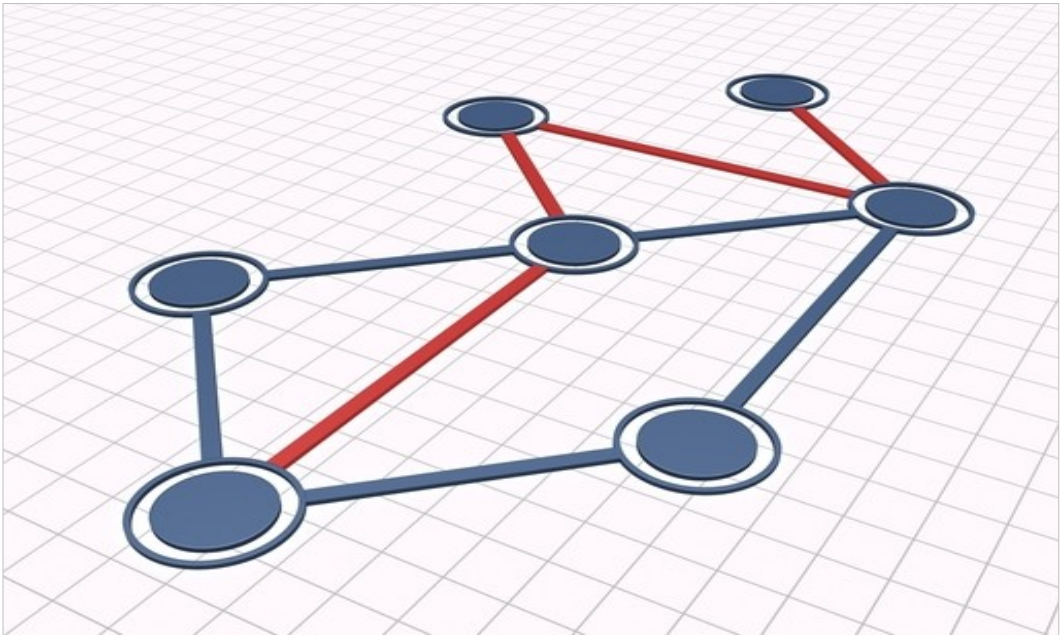
## Ubiquitous Society

14

Accessible via a heterogeneous set of devices (PC, phone, telematics..)



**NIST**



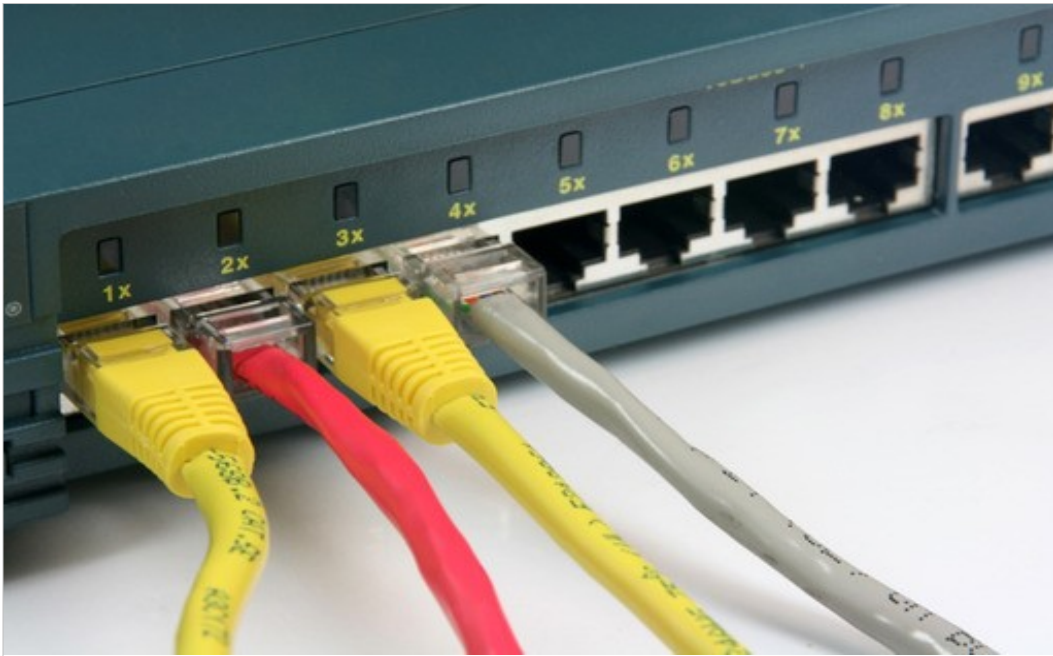
## Characteristics



## Self Service

17

A consumer can unilaterally provision computing capabilities, such as server time and network storage, as needed automatically without requiring human interaction with each service's provider.



## Broad Network Access





The provider's computing resources are pooled to serve multiple consumers using a multi-tenant model, with different physical and virtual resources dynamically assigned and reassigned according to consumer demand.

There is a sense of location independence in that the customer generally has no control or knowledge over the exact location of the provided resources but may be able to specify location at a higher level of abstraction (e.g., country, state, or datacenter).

Examples of resources include storage, processing, memory, network bandwidth, and virtual machines.



## Rapid Elasticity



## Measured Service



## Service Models



```
when this begins() qua  
i=x  
  
while( n < (docum  
{  
  
    n++;  
    calc = ev  
    i++  
    i++
```

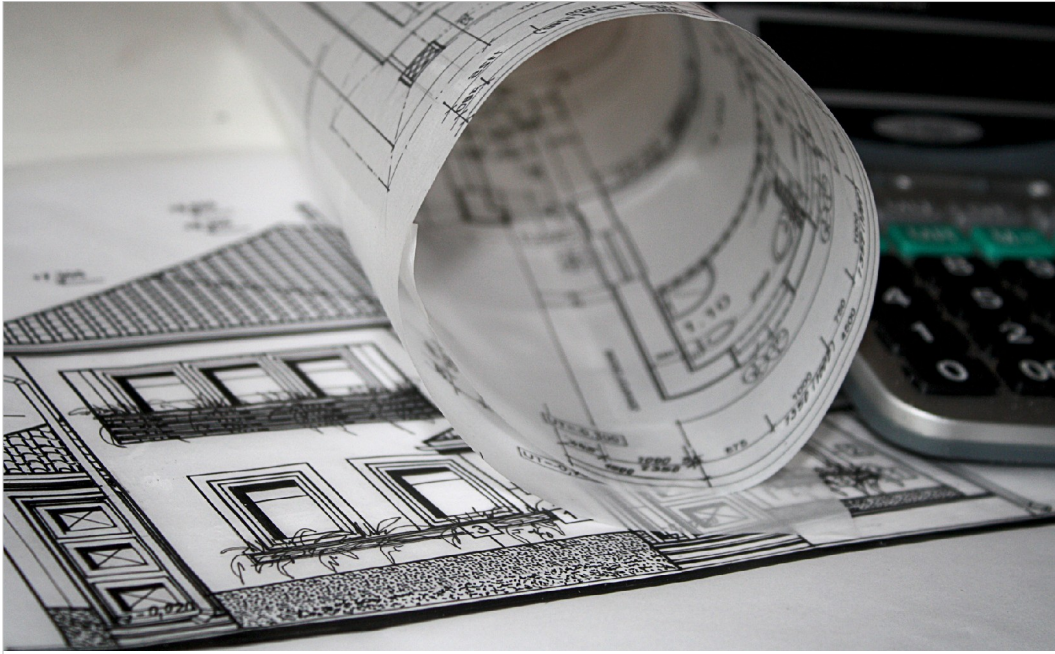
# SaaS



PaaS



IaaS



## Deployment Models





Private Cloud



## Public Cloud



# Community Cloud

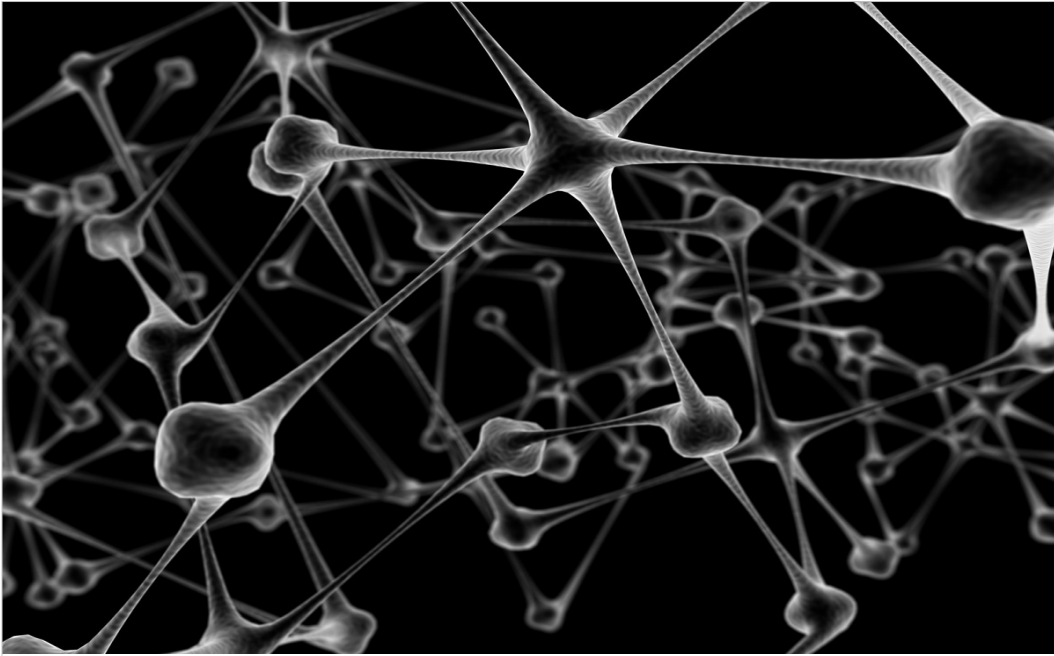


Hybrid Cloud





## Building Blocks



# Virtualization



Service Management



## Web 2.0





How is it different ?

35

The next few charts describe how cloud computing differs from how services are delivered today.



## Delivery Model

36

You no longer have to buy assets and build delivery architecture

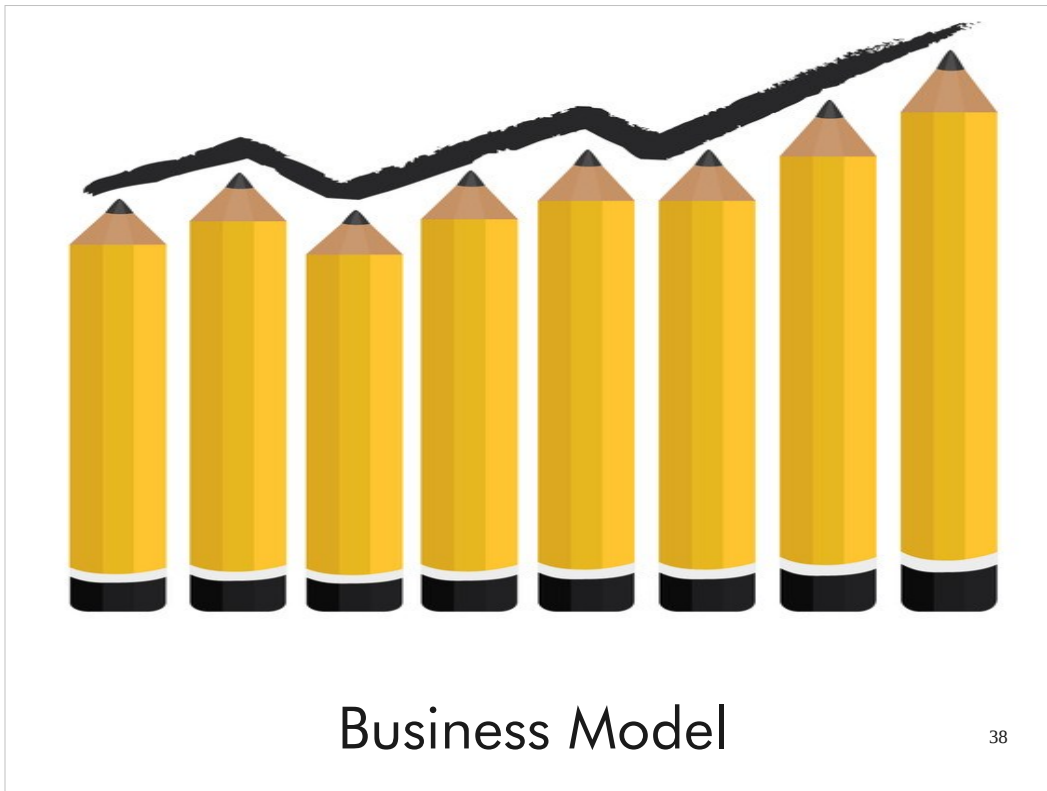
You just buy an external service



## Interface Model

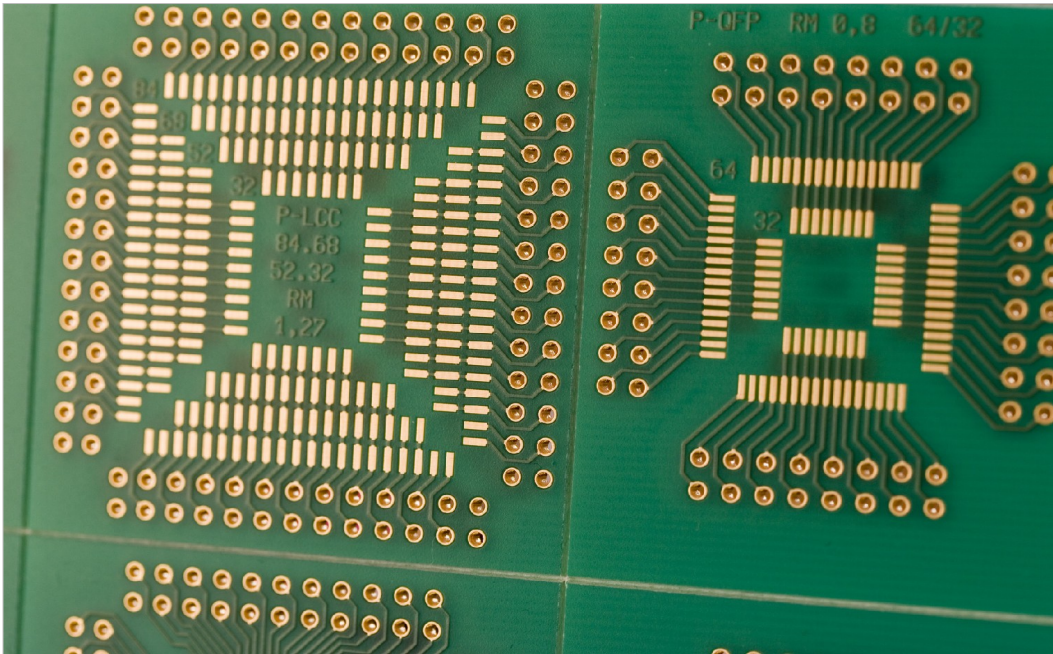
37

Instead of using an internal network and home grown connections, now you can interface using the internet and normal standards like HTML HTTP ReST etc



Instead of paying for fixed assets and administration overhead, you pay for usage or some other mechanism



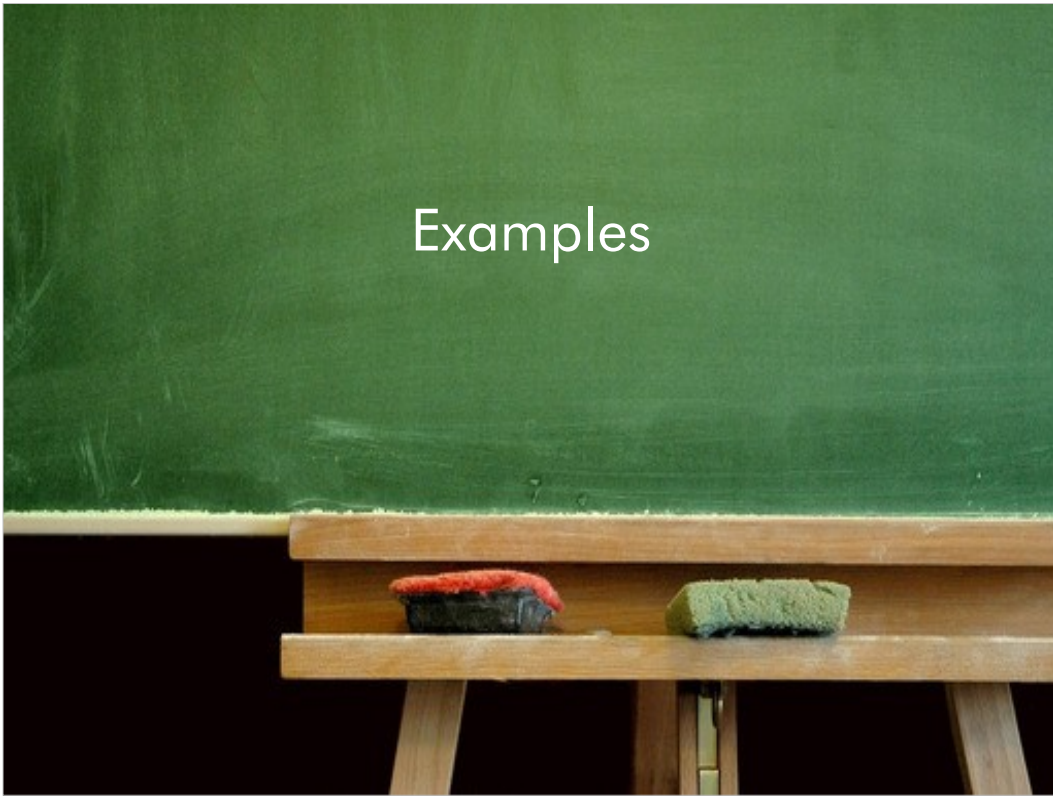


## Technical Model

39

Service can be scalable, elastic, dynamic and multi-tenant

# Examples



The screenshot displays the Lotus Live dashboard for user Mike Duzetti. The interface includes a top navigation bar with links for My Dashboard, My Network, My Services, Lotus Live Labs, Support, My Account, Invite Guest, and Log Out. A search bar is located in the top right corner.

**My Account:** Mike Duzetti (IBM), with a link to Account Settings.

**Navigation Menu:** Meetings, Events, People, Groups, Activities, Files, Forms, Charts, Instant Messaging, LotusLive Labs, and Support Forums (with sub-links for Meetings, People, Activities, Files, Forms, and Charts).

**Storage:** 0 MB of 5,120 MB used.

**Quick Start Guide:** A yellow banner with the text "Getting Started in LotusLive is easy! You can begin by completing these simple steps." and a "Get Started" button.

**Meetings:** ID: 211 660, This Meeting, Enter meeting ID, and Join button. Meeting URL: https://apps.lotuslive.com/meetings/dn/1d+211-660.

**Requests:** A request from Jianbin Chang to participate in survey "VQ666 LotusLive".

**Updates:**

- Today:** Steve Ogden has shared the file July 20th 2010 - SMC Social Slides.pdf with IBM.
- Yesterday:** Christopher Blake has shared the file Lotus Strategy for Malaysian Government V3.odp with IBM.
- Earlier This Week:**
  - Tolga Ozal has added the file "2010-Connecting-Eligibility-Template-v2[1]4246 20 10.doc" to the collection "Beliefs - Co-Marketing IBM".
  - Mani Aravind has shared the file Lotus Strategy & Solution 11x15x11 H1 Live WAK 1 062210.odp with IBM.
  - Christopher Blake has shared the file Lotus Strategy for Malaysian Government V3.odp with IBM.
  - Peter Nowak has shared the file Lotus Q&A on an Apple iPhone.jpg with IBM.
- Last Week:** (No updates listed)

# Lotus Live

Gmail interface showing a list of emails in the 'Mailing' label. The interface includes a top navigation bar with 'Gmail', 'Calendar', 'Documents', 'Web', 'Reader', and 'more'. The user's email address is 'mike.buzzetti@gmail.com'. The left sidebar shows various mail folders like 'Inbox', 'Sent Mail', 'Drafts', and 'Mailing (36)'. The main content area displays a list of emails, including several from 'cloud-computing+noreply' and 'Upstate Films'.

Sender	Subject	Time
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	5:16 pm
elgencin, Ian (5)	[Paste] 'vsrsl.output' in environ? - Hello, in my project I need not only res	11:41 am
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 29
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 28
Thomas, Ian (2)	[Paste] WebOb Request, specifying proxy server - Hey everyone. This is p	Jul 28
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 27
Sergey, Ian (2)	[Paste] A question on webob.response.EmptyResponse - This is basicall	Jul 27
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 26
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 25
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 24
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 23
john, Sergey (2)	[Paste] WebOb used in OpenStack storage - I wanted to mention that we	Jul 22
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 22
Yang Zhang	[Paste] pkg_resources barfing on pip requirements file format - When u	Jul 21
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 21
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 20
Wyatt Lee Baldwin	[Paste] 'use' base config from installed egg - I would like to 'use' a base	Jul 19
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 19
Upstate Films	Upstate Films Showtimes for Monday July 19 through Thursday July 21	Jul 19
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 17
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 16
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 15
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 14
Cold Stone Creamery	It's National Ice Cream Day! Celebrate with Cold Stone Creamery! - Don	Jul 14
cloud-computing+noreply	[ Cloud Computing ] Abridged summary of cloud-computing@googlegr	Jul 13
Upstate Films	Upstate Films Showtimes for Monday Jul 12 through Thursday Jul 2	Jul 12

Gmail



facebook  Home Profile Account

**Systemz Mainframe** Guess I'll never be on "Does it blend?" on Thursday

Wall Info Photos Boxes Events

Write something...

Attach:

**Systemz Mainframe** RT @ragtag: IBM zEnterprise launch event on YouTube: <http://v.p.me/p1fD5-9e>  
11 hours ago via Twitter Comment Like @IBM\_System\_z on Twitter

3 people like this.

**Systemz Mainframe** what does the new z196 give clients? Up to 90% improvement in performance with CICS and DB2 10 !systemz  
11 hours ago via Twitter Comment Like @IBM\_System\_z on Twitter

**Systemz Mainframe** are you ready for today? I know I am...  
11 hours ago via Twitter Comment Like @IBM\_System\_z on Twitter

**Daniela Graeser Nasci** prout!  
7 hours ago · Like

View Photos of Systemz (4)  
View Videos of Systemz (3)  
Send Systemz a Message  
Poke Systemz

I do it 99.99999

**Information**  
Current City:  
Poughkeepsie, NY

Create an Ad

**AT&T Motorola BACKFLIP**

Get the all-new Motorola BACKFLIP Android phone exclusively from AT&T and sync to your favorite social networking site.

**Operator of the Year**

**LEROS**  
point to point

Global Ground Transportation Driving People Who Drive Business.  
(800) 625-3767

Facebook

Products & Services

Amazon EC2 Details

EC2 Overview

- EC2 FAQs
- EC2 Pricing
- Amazon EC2 SLA
- EC2 Instance Types
- EC2 Instance Purchasing Options
- Reserved Instances
- Spot Instances
- Windows Instances

Amazon EC2 Features

- Elastic Block Store
- Amazon CloudWatch
- Auto Scaling
- Elastic Load Balancing

## Amazon Elastic Compute Cloud (Amazon EC2)

Amazon Elastic Compute Cloud (Amazon EC2) is a web service that provides resizable compute capacity in the cloud. It is designed to make web-scale computing easier for developers.

Amazon EC2's simple web service interface allows you to obtain and configure capacity with minimal friction. It provides you with complete control of your computing resources and lets you run on Amazon's proven computing environment. Amazon EC2 reduces the time required to obtain and boot new server instances to minutes, allowing you to quickly scale capacity, both up and down, as your computing requirements change. Amazon EC2 changes the economics of computing by allowing you to pay only for capacity that you actually use. Amazon EC2 provides developers the tools to build failure resilient applications and isolate themselves from common failure scenarios.

[Sign Up For Amazon EC2](#)

This page contains the following categories of information. Click to jump down:

- [Amazon EC2 Functionality](#)
- [Service Highlights](#)
- [Features](#)
- [Instance Types](#)
- [Operating Systems and Software](#)
- [Pricing](#)
- [Resources](#)
- [Detailed Description](#)
- [Intended Usage and Restrictions](#)

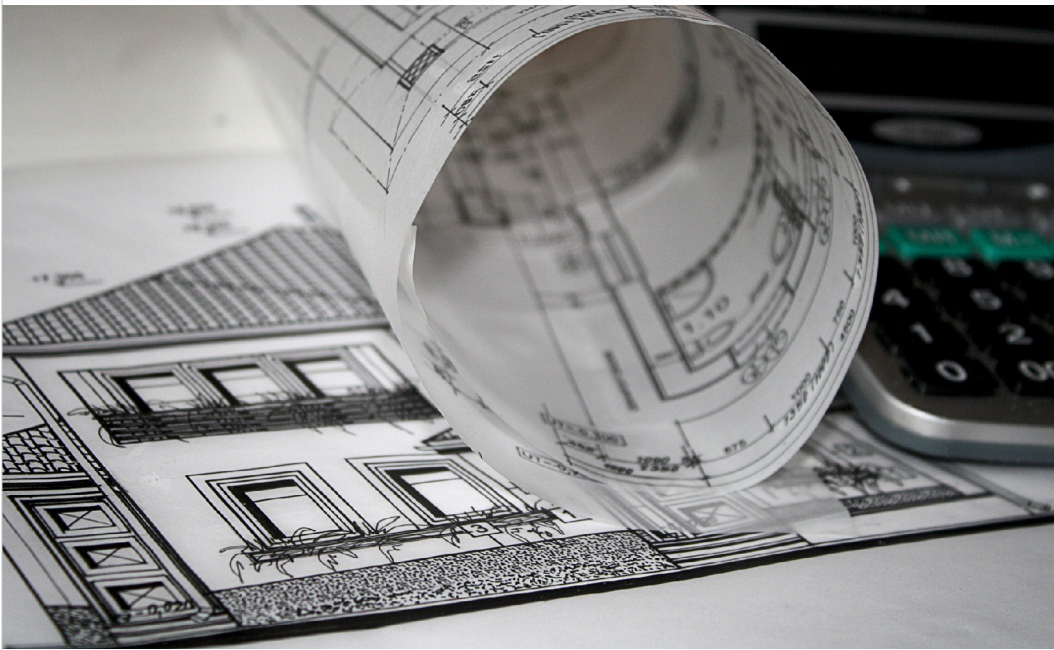
# Amazon EC2



## Getting Started

Buy or build ?





# Business Plan





Know your costs



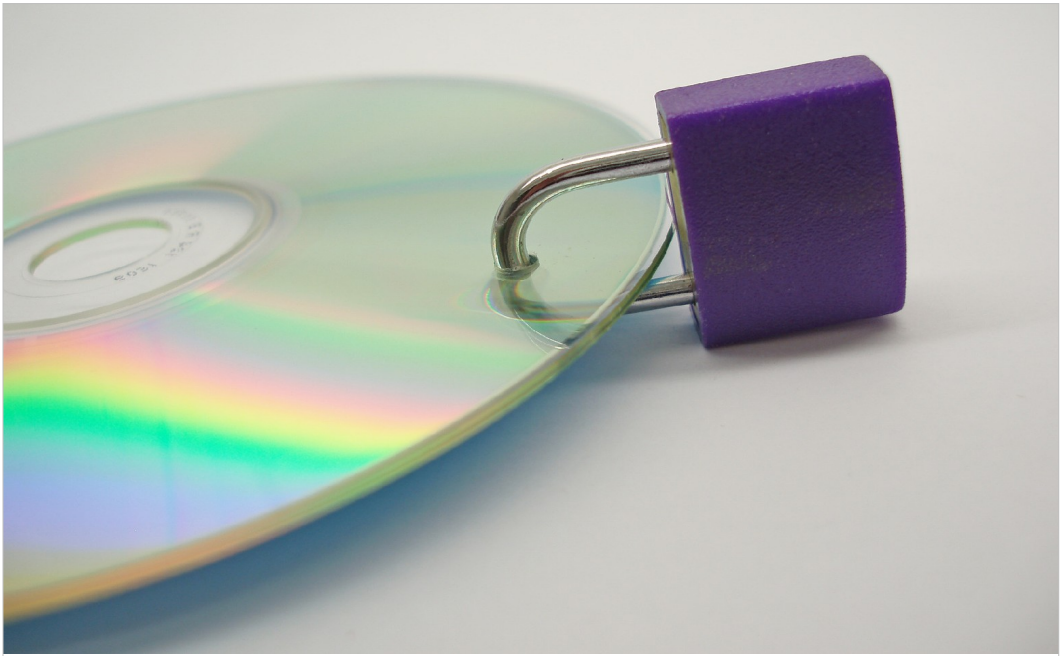
## Define Service Catalog



Define your SLA

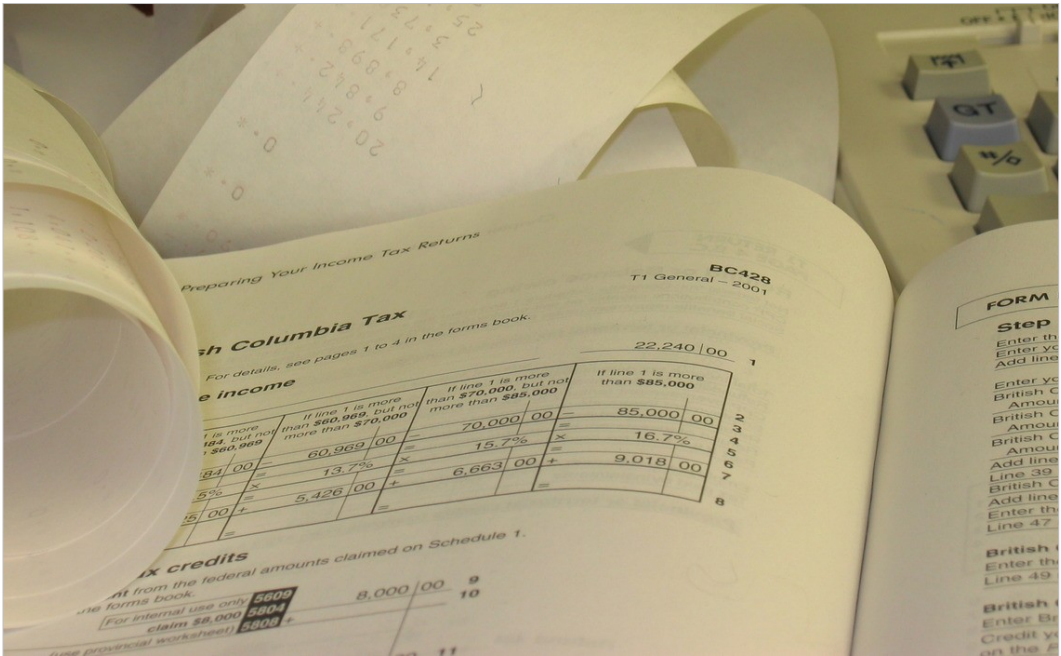


## Barriers to Adoption



# Security





# Compliance



Reliability



## Budgeting

55

- Clouds will have a significant impact in how companies budget for and spend money on Information Technology.



## Customization



It's New





It's Magic

58

[http://en.wikipedia.org/wiki/Clarke%E2%80%99s\\_three\\_laws](http://en.wikipedia.org/wiki/Clarke%E2%80%99s_three_laws)

Any sufficiently advanced technology is indistinguishable from magic.



My two cents

59

Cloud computing lets companies focus in on what is core to them making money.

Example:

- Does running an email server make you money ?
  - If not why not let some one else do it ?



# Backup

## Cloud Computing and SaaS

- SaaS is a software application delivery model where a software vendor develops a web-native software application and hosts and operates (either independently or through a third-party) the application for use by its customers over the Internet. Customers do not pay for owning the software itself but rather for using it.
- Software as a Service has been around for a while now and actually precedes the newer term Cloud Computing.
- Delivering software applications is just one capability of cloud computing. Not all SaaS offerings can be classified as cloud enabled. However, if an SaaS offering is written in such a way that it is "massively scalable," then that SaaS offering could be considered a form of cloud computing. (source: Gartner)
  - Many SaaS vendors are now re-positioning their offerings as 'Cloud' offerings in order to participate in the cloud hype...even if their offering is not "massively scalable"
- Cloud Computing is great for the SaaS model as it can further reduce the costs associated with producing and delivering a SaaS application.
- Examples
  - GMail
  - Salesforce.

## Platform as a Service

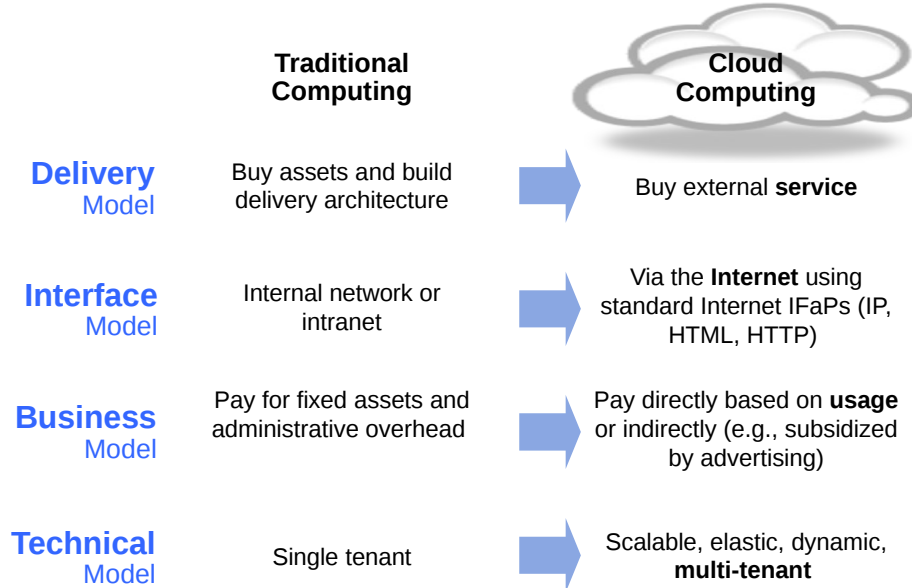
- Definition: includes all the systems and environments comprising the end-to-end life cycle of developing, testing, deploying and hosting web applications delivered as a service over the Internet.
- Examples include:
  - Mosso, PHP, .NET, Java, Rails, Python, other?
  - Google App Engine, Python
  - Salesforce – Proprietary
  - Morph - Ruby on Rails
  - Heroku - Ruby on Rails
- Benefits: Quickly launch new applications for a relatively low cost. Other benefits include limited scalability and reduced cost of operations (e.g no system administrators needed).
- Disadvantages can include porting development time costs for existing applications as not all applications come straight over.
- Billing for these services varies. It can be by the hour, request, CPU cycle, or other creative ways. Some even help you do pass through billing for your customers; like Mosso. But, the defining factor in pricing of Application Platform Clouds is that they generally strive to be robust, simple, and easy to load your application into when you are ready.



## Infrastructure as a Service

- **Definition:** IaaS is a pay-for-what-you-need-when-you-need-it information technology delivery and service model. It is a technology service delivered over the Internet that provisions the resources such as servers, connections, storage, and related tools necessary to build an application environment from scratch on-demand. A common characteristic is a high degree of flexibility in what resources are provisioned.
- **Examples of IaaS providers:**
  - Amazon Web Services - Extremely flexible Build your own w/ many add-ons
  - VMWare - Build your own
  - Elastrix - Up an comer build and manage your own IaaS
  - Tera - Sexy GUI based IaaS/PaaS building tools
  - Xen - Build your own
  - XCaibre - Very interesting and can do Linux or Windows
  - Nirvanix - All about cloud storage, very interesting subset similar to Amazon S3
  - EngineYard - Rails only Build your own
  - Joyent - Build your own on Solaris w/ Java/PHP/Rails/Python
- **Benefit:** Rapid provisioning of computing resources. All the details of provisioning, racking, stacking, cabling, and more are completely abstracted away from you.
- **Disadvantage:** Difficult to move from one cloud to another in some cases.
- **Billing** for these services is usually incremental by use and can get complex with tiered on-demand pricing that can be difficult to track in real time. Pricing is usually well defined but can be rather difficult to forecast in some cases. It can vary to the minute depending on levels of use, tiers of service, and other interesting combinations.

## So What Is Different About Cloud Computing?



Source: Gartner

## What Trends Are Driving The Cloud Computing?

**Infrastructure Technologies:** Virtualization, Automation, SLAs

**Application Technologies:** Grid, MapReduce, Hadoop, SOA, Web 2.0

**Data Intensive Applications:** From massively parallel (e.g. Google) to large data files (e.g. YouTube)

**Computing & Network Appliances:** Special servers designed to handle specific tasks are blurring the lines between Network and Data Center

**Open IT:** Open Technologies, APIs, protocols, data formats, software platforms / data (e.g. Creative Commons, Open Data License)

**Business Agility:** Enter new markets, Deploy new application services. Stay ahead of competition.

**Broadband:** Growth in Internet bandwidth enabling ubiquitous connectivity. Increased reliability and functionality embedded in the network.

**Industrialization of IT:** Standardization, and commoditization (e.g email). Falling costs of storage.

**Mobility:** Explosion of form factors, cell phones/connected devices, Proliferation of sensors

**New Business Models:** Advertising, Services, Subscription

**Web Applications and Platforms:** Mashable applications and services built on Web Oriented Architecture (e.g. REST, RSS/ATOM)

**Data Center Pressures:** Growing costs of power and space, server sprawl



**Utility Computing:** Get as much computing power as you need when you need it, pay for only what you use.

Source: Gartner, Thomas Weisel Partners, Merrill Lynch, IBM MI

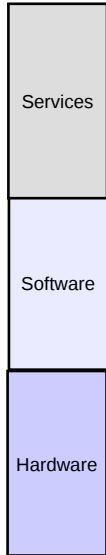
## Barriers To Adoptions

- **Security & Privacy** – Many companies and governments are uncomfortable with the idea of their information be located on systems that they do not control. Authentication and access right technologies will become increasingly important.
- **Compliance Issues** – Complying with Sarbanes-Oxley, HIPPA and other regulations may prohibit the use of clouds for some applications.
- **Reliability** – High availability will be a key concern. IT departments will worry about a loss of control should outages occur. Thus mission critical applications for large enterprises will probably not be run in the cloud.
- **Cloud Management** - Service Monitoring / Reporting / Management Technologies immature
- **Costs** – Economies of Scale only go so far, unless customer is willing to trade data or advertising views for services
- **Customization May Be Difficult** - Large Enterprises are used to fully customizable environments. Some clouds may not offer that capability.
- **It's Something New** – As with anything new, conservative oriented companies will hesitate to adopt clouds. Issues of security, trust, chargeback, & sharing will limit adoption by these types of companies
- **Organization / Culture** – Clouds have the potential to significantly reduce IT labor costs. IT organizations may be reluctant to encourage their companies to move to the new cloud computing model
- **Budgeting** – Clouds will have a significant impact in how companies budget for and spend money on Information Technology.

Source: Gartner, Forrester, CHQ MI

## The Historical “Stack” Will Slowly Evolve To Compute Clouds.

**From  
Historical  
Stacks to...**



### “As a Service” Offerings

handle client needs for specific on demand IT components.

**Everything as a Service:** Using SOA and SaaS businesses will have an opportunity create more dynamic services that enrich our everyday lives and improve how we do business.

**SaaS – Software as a Service:** Delivery model where a software vendor develops a web-native software application and hosts and operates (either independently or through a third-party) the application for use by its customers over the Internet.

**Hardware as a Service:** provides computing capacity and storage delivered online

**Storage as A Service:** combines a computing interface with online storage over the network as a service

**Platform As A Service** On demand web-based operating systems and applications, such as SaaS, for 3<sup>rd</sup> party developers

**Compute Clouds:** provide a high performance infrastructure that delivers simplified services through innovative business models

